

FISCAL YEAR  
2021



# CITY OF MEMPHIS AT A GLANCE

A LOOK AT OPPORTUNITIES ACROSS  
CITY, COUNTY & QUASI-GOVERNMENTAL AGENCIES  
FOR SMALL, WOMEN AND MINORITY BUSINESS ENTERPRISES

BROUGHT TO YOU BY:  
MAYOR JIM STRICKLAND & THE  
CITY OF MEMPHIS OFFICE OF BUSINESS DIVERSITY & COMPLIANCE

JUNE 23, 2020



[WWW.BUY901.NET](http://WWW.BUY901.NET)





# THE 800 INITIATIVE

*Creating a more  
EQUITABLE Memphis*

In partnership with:



# City of Memphis

TENNESSEE

JIM STRICKLAND  
MAYOR

June 23, 2020



Dear Business Owner:

As mayor of the City of Memphis, I want to welcome you to our fifth annual "We Mean Business Symposium," and invite you to do business with your city.

Since taking office, growing and ensuring equity and inclusion in city contracting has been a top priority. We have made great strides growing our participation, but we know there is still so much more to do.

Each year, we continue to increase City of Memphis contract spending with small, minority/diverse and women owned business enterprise (SMWBEs). We've created innovative programming to assist with capacity building and technical assistance like our 800 Initiative and have increased exposure for SMWBEs in the public sector through our Buy901 Program at [buy901.net](http://buy901.net).

We continue to be dedicated to providing quality service, creating equity in economic development opportunities and being transparent as we build partnerships with SMWBEs.

Today, you will hear about opportunities to contract with our various departments, divisions and other partners. We look forward to supporting you as you grow your business with us and being a resource when you need it.

Sincerely,

  
Jim Strickland  
Mayor



**JIM STRICKLAND**  
**MAYOR**  
**OFFICE OF BUSINESS DIVERSITY**  
**AND COMPLIANCE**

June 23, 2020



Dear Valued Business Owners,

On behalf of the City of Memphis' Office of Business Diversity & Compliance, I welcome you to the fifth "We Mean Business Symposium." We would not allow Covid19 to defeat us and stop this event so we have gone virtual this year.

Today you will hear from fellow division directors, quasi-governmental agencies and other partners about millions of dollars in opportunities to do business within the city. My hope is that you will take this information and pursue opportunities that interest you.

Our team along with many of our ecosystem partners are here to assist you in pursuing those opportunities by utilizing the many services and resources we have to offer.

You are our priority and we are being intentional about doing business with you.

Sincerely,

Joann Massey

Director





# #WeMeanBusiness

Proactive • Transparent • Intentional



CITY OF MEMPHIS BUSINESS DIVERSITY & COMPLIANCE

## OBDC PROGRAMS & INCENTIVES

### AT A GLANCE

Please contact the Office of Business Diversity & Compliance for a complete overview of all free capacity-building programs, in-house certification services, and upcoming training designed with you in mind.

#### COMPETITIVE BIDDERS PREP ACCELERATOR (CBPA) TRACKS

##### Sub-to-Prime

Participate in a City of Memphis Bid Training & Procurement course that provides businesses with comprehensive information through an intensive 9-week training. This training is designed to prepare businesses to become more competitive for prime contracting opportunities.

##### Propel

12-week diverse business accelerator, designed to build capacity with existing minority companies through enhancement of business models, a series of hands-on programming, mentor opportunities, technical resources and more.

#### GOT BUSINESS?

Business Consultation with Business Services

Interested in setting up a business consultation? The Entrepreneurs Network Center is your One-Stop-Shop.

Contact our office at (901) 636-9300 to set up your appointment today.

#### 800 INITIATIVE

The ultimate goal of the 800 Initiative is to grow 800 local minority-owned firms revenue by \$50 Million over the next five (5) years. The 800 initiative sets out on a path to grow minority business through the deliberate investment of assistance, capital, corporate engagement and other resources. The focus is on minority firms with paid employees, as well as promising minority business with no paid employees. The 800 Initiative partners with FedEx, StartCo, Christian Brothers University, and EpiCenter.

#### BUY 901

Buy 901.net is a free directory that allows users to search Memphis businesses by name, owner, skill, or trade. Mayor Jim Strickland announced the directory as "a long-term way to build equity in our economy and attack poverty." Nearly 600 local businesses, certified as minority or women owned, are included in the directory. To learn how your business can be included on the registry, visit Buy901.net.

Interested? More info at [www.Memphistn.gov/BDC](http://www.Memphistn.gov/BDC)  
(901) 636-6210

[BDCInfo@memphistn.gov](mailto:BDCInfo@memphistn.gov)



Prepared by the Office of  
**BUSINESS DIVERSITY & COMPLIANCE**  
City of Memphis







# OBDC PROGRAMS & INCENTIVES AT A GLANCE

## REGISTER CERTIFICATIONS ONLINE



at [www.BUY901.net](http://www.BUY901.net)



- Notarized Affidavits
- Shelby County or State Business License
- City of Memphis Accepted Certifications



### OBDC OFFERS FREE

#### IN-HOUSE CERTIFICATION PROGRAM

Firms of any industry are now eligible to apply for the City's SMWBE certification at no cost to the business. The certification process can take from 30 to 45 days and certification compliance staff are on standby ready to assist. City of Memphis, Quasi-Governmental Agencies and any entity that receives public funding will be required to meet goals through City and County certified and registered vendors.

### DON'T MISS OUT ON THIS OPPORTUNITY.

**Interested?** Contact our office to start the process.



### SIGN UP TO KEEP UP TO DATE FOR THE LATEST CERTIFICATION TRAINING

Each month, OBDC hosts a series of workshops designed to inform vendors on how to participate in City diversity programs and what to do after you've won the bid. Training opportunities are open to all interested companies. Contact us at [BDCInfo@memphisn.gov](mailto:BDCInfo@memphisn.gov) for more information.

## EQUAL BUSINESS OPPORTUNITY PROGRAM



### Program Overview

EBO Program allows the office to set MBE and WBE goals on contracts per availability of identified firms who meet the qualifications and other criteria for the job.

### Program Requirements

Women and Minority Businesses must be certified and have their certification registered with the City of Memphis. Take advantage of the City of Memphis **in-house certification** and **reciprocal certification** from other agencies that are both **FREE**.

Accepted for the EBO Program:

City of Memphis In-House Certification (OBDC)

✓ MBE ✓ WBE

Mid-South Minority Business Council Continuum Uniform Certification Agency (MMBC - UCA)

✓ MBE ✓ WBE

TriState Minority Supplier Development Council (TSMDS)

✓ MBE

Women Business Enterprise Council (WBEC) South

✓ WBE

State of Tennessee Governor's Office of Diversity Business Enterprise (GoDBE)

✓ MBE ✓ WBE

Shelby County Government

✓ MBE ✓ WBE

## SMALL BUSINESS ENTERPRISE PROGRAM



### Program Overview

SBE Program allows only small businesses to compete with other small businesses for bid opportunities above \$5,000.

### Program Requirements

There must be at least three (3) identified SBE firms certified and registered with the City of Memphis and at least one (1) must respond to the bid opportunity.

Accepted for the SBE Program:

City of Memphis In-House Certification (OBDC)

✓ SBE

Shelby County Government

✓ LOSB

Mid-South Minority Business Council Continuum Uniform Certification Agency (MMBC - UCA)

✓ SBE

Memphis Shelby County Airport Authority (MSCAA)

✓ DBE

State of Tennessee Governor's Office of Diversity Business Enterprise (GoDBE)

✓ SBE

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AT A GLANCE DOCUMENT LAYOUT DESIGN:  
Robert Powell Design Studio  
[www.powellgraphix.com](http://www.powellgraphix.com)





# SUPPLIER REGISTRATION

The purpose of the supplier registration is to stimulate maximum competition among qualified suppliers of goods and services for the City's business. Accordingly, the procurement office mission is to provide comprehensive and quality procurement services for our internal and external customers through responsive action, dedicated effort and commitment to innovation, excellence and equal opportunity and vendor registration is a part of the overall commitment to excellence and equal opportunity.

Supplier interest in doing business with the City of Memphis are encouraged to register.

The process to register with the City of Memphis is as follows:

1. Go to the following website: **[www.memphistn.gov](http://www.memphistn.gov)**
2. Once at the website place cursor on the **BUSINESS TAB**
3. Click on **SUPPLIER REGISTRATION**
4. Once you are at this page, you will need to complete the following two links  
**(Online Suppliers Registration Form and IRS Form W-9)**
5. The W-9 form must be attached to the application, mailed or email.

**Email: to [Schervone.Carruthers@memphistn.gov](mailto:Schervone.Carruthers@memphistn.gov);**  
**Mail: Schervone Carruthers, Sr. Purchasing Specialist**  
**City of Memphis**  
**125 N. Main street, Rm 354**  
**Memphis, TN 38103**

If you have any questions, please do not hesitate to contact Schervone Carruthers at  
(901) 636-6440



An aerial photograph of Memphis, Tennessee, at dusk. The image shows a complex multi-level highway interchange in the foreground, with cars visible on the roads. In the background, the city skyline is visible, including several tall skyscrapers. The Mississippi River flows through the city, and a bridge can be seen in the distance. The sky is filled with soft, colorful clouds in shades of blue, purple, and orange.

# **CITY OF MEMPHIS GOVERNMENT SERVICES**

The City Engineer's Office employs approximately 120 engineers, technicians and clerical employees. This division is responsible for design, and inspection during construction of streets, bridges, storm drains, sanitary sewers, traffic control devices and City facilities. This division also provides installation and maintenance of signs and markings along streets and maintenance of traffic signals for the City and Shelby County municipalities. In addition, the City Engineer's Office coordinates major construction projects with the Tennessee Department of Transportation and provides review and approval of developer designed public improvements.

**CONTACT US:**

Manny Belen, P.E. - Director, City Engineer  
 125 N. Main St. Room 644, Memphis, TN 38103  
 Phone: 901-636-6700

<b>PROJECT TITLE</b>	FY 21 CIP Repaving Groups 1 & 2
<b>INDUSTRY</b>	Engineering/ Construction
<b>DESCRIPTION</b>	Resurfacing of various streets through out the City totaling approximately 50 Lane Miles per each group.
<b>BUDGET</b>	\$15M
<b>QUALIFICATIONS:</b>	Must meet all applicable City and State contractor requirements. Must have Classification in 1. HRA (Highway, Roadway and Airport Construction) A (Grading & Drainage) or B (Base Paving) 2. MU (Municipal and Utility Construction) C (Grading & Drainage) or D (Base & Paving)
<b>ESTIMATED RELEASE PERIOD:</b>	Summer 2020
<b>OTHER INFORMATION</b>	Newly placed asphalt to provide a smooth roadway surface with new striping with bike facilities where applicable. ADA compliance curb ramps are constructed at the street intersections as part of this project, and traffic signal/ detection system/video camera is installed/upgraded as site condition allows.



<b>PROJECT TITLE</b>	Holmes Road East Street Improvement
<b>INDUSTRY</b>	Engineering/ Construction
<b>DESCRIPTION</b>	This grant-funded project will widen and improve Holmes Road from Malone Road to Lamar Avenue with underground drainage system. Work includes construction of base, paving, curb, gutter, sidewalk and drainage system modification for roadway widening/improvement to a seven-lane section.
<b>BUDGET</b>	\$16M
<b>QUALIFICATIONS:</b>	Must meet all applicable City and State contractor requirements. Must have Classification in 1. HRA (Highway, Roadway and Airport Construction) A (Grading & Drainage) or B (Base Paving) 2. MU (Municipal and Utility Construction) C (Grading & Drainage) or D (Base & Paving)
<b>ESTIMATED RELEASE PERIOD:</b>	Spring 2021
<b>OTHER INFORMATION</b>	Construction of base, paving, curb, gutter, sidewalk and drainage system modification for roadway widening/improvement to a seven-lane section.

<b>PROJECT TITLE</b>	Pleasant Hill Road Improvement
<b>INDUSTRY</b>	Engineering/ Construction
<b>DESCRIPTION</b>	This project will widen and improve Pleasant Hill Road from Holmes Road to Shelby Drive with underground drainage system. Work includes Construction of base, paving, curb, gutter, sidewalk and drainage system modification for roadway widening/improvement.
<b>BUDGET</b>	\$1.2M
<b>QUALIFICATIONS:</b>	Must meet all applicable City and State contractor requirements. Must have Classification in 1. HRA (Highway, Roadway and Airport Construction) A (Grading & Drainage) or B (Base Paving) 2. MU (Municipal and Utility Construction) C (Grading & Drainage) or D (Base & Paving)
<b>ESTIMATED RELEASE PERIOD:</b>	Quarter 2 or 3 – Fiscal Year 2021
<b>OTHER INFORMATION:</b>	Construction of base, paving, curb, gutter, sidewalk and drainage system modification for roadway widening/improvement to a five-lane section.

<b>PROJECT TITLE</b>	Elvis Presley Boulevard (EPB) Streetscape (Middle Segment)
<b>INDUSTRY</b>	Engineering/ Construction
<b>DESCRIPTION</b>	This project will widen and improve EPB from Winchester Road to Craft Road to a 6-Lane heavily landscaped roadway adjacent to Graceland, which includes a median, bike/pedestrian lanes and bus stop turn-out lane.
<b>BUDGET</b>	\$6M
<b>QUALIFICATIONS:</b>	Must meet all applicable City and State contractor requirements. Must have Classification in 1. HRA (Highway, Roadway and Airport Construction) A (Grading & Drainage) or B (Base Paving) 2. MU (Municipal and Utility Construction) C (Grading & Drainage) or D (Base & Paving)
<b>ESTIMATED RELEASE PERIOD:</b>	Spring 2021
<b>OTHER INFORMATION</b>	Construction of base, paving, curb, gutter, sidewalk, crosswalk, street lighting, traffic signals and drainage system modification for roadway widening/improvement.

<b>PROJECT TITLE</b>	STP Sam Cooper Bridge Repairs
<b>INDUSTRY</b>	Engineering/ Construction
<b>DESCRIPTION</b>	Various Bridge Repairs for 11 Bridges on Sam Cooper Blvd.
<b>BUDGET</b>	\$7.6 M
<b>QUALIFICATIONS:</b>	Must meet all applicable City and State contractor requirements. Must have Classification in 1.) HRA (Highway, Roadway, and Airport Construction) A (Grading & Drainage), B (Base & Paving), and C (Bridges & Culverts) or 2.) MU (Municipal & Utility Construction) C (Grading & Drainage) or D (Base & Paving).
<b>ESTIMATED RELEASE PERIOD:</b>	Spring 2021
<b>OTHER INFORMATION:</b>	Work includes traffic control for phase construction, bridge deck repairs, painting of structural steel, and miscellaneous concrete repair. Minority participation to be in accordance with TDOT guidelines.



<b>PROJECT TITLE</b>	STP Biomedical District Sidewalk and Streetscape Improvements in Memphis
<b>INDUSTRY</b>	Construction
<b>DESCRIPTION</b>	To make Streetscape Improvements on Poplar Ave. from Dunlap St. to Decatur St., and along Dunlap Street from Jefferson Ave. to Poplar Ave.
<b>BUDGET</b>	\$2.5 - 3.0 M
<b>QUALIFICATIONS:</b>	Must meet all applicable City and State contractor requirements. Must have Classification in 1.) HRA (Highway, Roadway, and Airport Construction) A (Grading & Drainage), B (Base & Paving), C (Bridges & Culverts), and E (Miscellaneous & Specialty Items) or 2.) MU (Municipal & Utility Construction) C (Grading & Drainage) or D (Base & Paving).
<b>ESTIMATED RELEASE PERIOD:</b>	Spring 2021
<b>OTHER INFORMATION</b>	Work includes traffic control for phase construction, sidewalks, striping with bike facilities where applicable, ADA compliance curb ramps, and traffic signal modifications and upgrades. Minority participation to be in accordance with TDOT guidelines.

<b>PROJECT TITLE</b>	Bartlett Road over Fletcher Creek Bridge Replacement
<b>INDUSTRY</b>	Construction
<b>DESCRIPTION</b>	Replace existing Bartlett Road Bridge over Fletcher Creek
<b>BUDGET</b>	\$6.5 M
<b>QUALIFICATIONS:</b>	Must meet all applicable City and State contractor requirements. Must have Classification in 1.) HRA (Highway, Roadway, and Airport Construction) A (Grading & Drainage), B (Base & Paving), and C (Bridges & Culverts) or 2.) MU (Municipal & Utility Construction) C (Grading & Drainage) or D (Base & Paving).
<b>ESTIMATED RELEASE PERIOD:</b>	Spring 2021
<b>OTHER INFORMATION:</b>	Work includes traffic control for phase construction to maintain two lanes of traffic (one in each direction) at all times to remove and replace the Bartlett Road Bridge over Fletcher Creek between Summer and Crestview. Minority participation to be in accordance with City of Memphis guidelines.

<b>PROJECT TITLE</b>	Repair bridge approaches at Holmes Road over BNSF RR and Weaver Road over Branch of S. Cypress Creek
<b>INDUSTRY</b>	Construction
<b>DESCRIPTION</b>	Repair joints and approaches at the Holmes Road over BNSF RR and at Weaver Road over S. Cypress Creek.
<b>BUDGET</b>	\$800,000
<b>QUALIFICATIONS:</b>	Must meet all applicable City and State contractor requirements. Must have Classification in 1.) HRA (Highway, Roadway, and Airport Construction) A (Grading & Drainage), B (Base & Paving), and C (Bridges & Culverts) or 2.) MU (Municipal & Utility Construction) C (Grading & Drainage) or D (Base & Paving).
<b>ESTIMATED RELEASE PERIOD:</b>	Spring 2021
<b>OTHER INFORMATION</b>	Work includes traffic control for phase construction, joint replacement and repair of approach slabs as required. Minority participation to be in accordance with City of Memphis guidelines.

<b>PROJECT TITLE</b>	Minor Drainage Improvements
<b>INDUSTRY</b>	Construction
<b>DESCRIPTION</b>	Improvements of minor drainage systems scattered throughout the City of Memphis
<b>BUDGET</b>	\$1,000,000
<b>QUALIFICATIONS:</b>	Must meet all applicable City and State contractor requirements. Must have Classification in 1.) HRA (Highway, Roadway, and Airport Construction) A (Grading & Drainage), B (Base & Paving), and C (Bridges & Culverts) or 2.) MU (Municipal & Utility Construction) C (Grading & Drainage) or D (Base & Paving).
<b>ESTIMATED RELEASE PERIOD:</b>	Late Fall 2020 to Early Spring 2021
<b>OTHER INFORMATION:</b>	Work includes installation of concrete drainage pipes, construction of inlets and headwalls, traffic control, repair of roadway subgrade and surfaces per City specifications. Minority participation to be in accordance with City of Memphis guidelines.



<b>PROJECT TITLE</b>	Concrete Channel Lining Repair Group 1
<b>INDUSTRY</b>	Construction
<b>DESCRIPTION</b>	Complete removal and replacement of two portions of concrete-lined channel in Memphis, approximately 0.5 miles in total length
<b>BUDGET</b>	\$2,000,000 (possibly bid separately)
<b>QUALIFICATIONS:</b>	Must meet all applicable City and State contractor requirements. Must have Classification in 1.) HRA (Highway, Roadway, and Airport Construction) A (Grading & Drainage), B (Base & Paving), and C (Bridges & Culverts) or 2.) MU (Municipal & Utility Construction) C (Grading & Drainage) or D (Base & Paving).
<b>ESTIMATED RELEASE PERIOD:</b>	Spring 2021
<b>OTHER INFORMATION</b>	Work involves the demolition and removal of existing concrete infrastructure, vertical concrete construction involving rebar and formwork, and minor traffic control. Minority participation to be in accordance with City of Memphis guidelines.

<b>PROJECT TITLE</b>	STP Isolated Signal Improvements Group # 2, Bid Set # 2
<b>INDUSTRY</b>	Traffic Signal Construction
<b>DESCRIPTION</b>	This project will modernize the Traffic Signals at intersections of (Thomas at Marsh) and (Park at Semmes). Improvements will include upgrading signal indications to LED displays where necessary, installing mast arm poles, adding countdown pedestrian signals, and improving vehicle detection.
<b>BUDGET</b>	\$650,000.00
<b>QUALIFICATIONS:</b>	IMSA Certified Traffic Signal Technician, or certified Traffic Signal Material Supplier
<b>ESTIMATED RELEASE PERIOD:</b>	Dec-20
<b>OTHER INFORMATION:</b>	None

<b>PROJECT TITLE</b>	STP Isolated Signal Improvements Group # 3, Bid Set # 3
<b>INDUSTRY</b>	Traffic Signal Construction
<b>DESCRIPTION</b>	This project will modernize the Traffic Signals at intersections of (Southern at Hollywood) and (Mallory at Florida). Improvements will include upgrading signal indications to LED displays where necessary, installing mast arm poles, adding countdown pedestrian signals, and improving vehicle detection.
<b>BUDGET</b>	\$650,000.00
<b>QUALIFICATIONS:</b>	IMSA Certified Traffic Signal Technician, or certified Traffic Signal Material Supplier
<b>ESTIMATED RELEASE PERIOD:</b>	Apr-21
<b>OTHER INFORMATION</b>	None

<b>PROJECT TITLE</b>	Traffic Signal Improvements (E.H. Crump at Danny Thomas):
<b>INDUSTRY</b>	Traffic Signal Construction
<b>DESCRIPTION</b>	This project will modernize the Traffic Signal at the Intersection of E.H. Crump at Danny Thomas. Improvements will include upgrading signal indications to LED displays where necessary, installing mast arm poles, adding countdown pedestrian signals, and improving vehicle detection.
<b>BUDGET</b>	\$325,000.00
<b>QUALIFICATIONS:</b>	IMSA Certified Traffic Signal Technician, or certified Traffic Signal Material Supplier
<b>ESTIMATED RELEASE PERIOD:</b>	Dec-22
<b>OTHER INFORMATION:</b>	None



<b>PROJECT TITLE</b>	Traffic Signal Improvements at Various Locations (EN01004)
<b>INDUSTRY</b>	Traffic Signal Construction
<b>DESCRIPTION</b>	This project will modernize the Traffic Signals at 9 intersections throughout the City of Memphis (Various Locations) Improvements will include upgrading signal indications to LED displays where necessary, installing mast arm poles, adding countdown pedestrian signals, and improving vehicle detection.
<b>BUDGET</b>	\$2,800,000.00
<b>QUALIFICATIONS:</b>	IMSA Certified Traffic Signal Technician, or certified Traffic Signal Material Supplier
<b>ESTIMATED RELEASE PERIOD:</b>	Jul-20
<b>OTHER INFORMATION</b>	None

<b>PROJECT TITLE</b>	Signs and Markings Procurement (Various Items)
<b>INDUSTRY</b>	Goods and Services
<b>DESCRIPTION</b>	Procurement of various items needed for maintaining Traffic Signs and Pavement Markings. These items include Water Borne Striping Paint, Glass Beads, Aluminum Sign Blanks, U-Channel Stanchions, Steel Poles, Sign Sheeting, and Thermoplastic Material). A separate Purchase Order will be executed for each item.
<b>BUDGET</b>	Varies by item
<b>QUALIFICATIONS:</b>	Suppliers able to provide materials meeting assigned specifications
<b>ESTIMATED RELEASE PERIOD:</b>	September of 2020
<b>OTHER INFORMATION:</b>	None

<b>PROJECT TITLE</b>	Grant Assisted Sidewalk Improvements
<b>INDUSTRY</b>	Construction
<b>DESCRIPTION</b>	Repair of Sidewalks for Citizens who qualify for Assistance at Various Locations City Wide
<b>BUDGET</b>	\$160,000
<b>QUALIFICATIONS:</b>	Must meet all applicable City and State contractor requirements
<b>ESTIMATED RELEASE PERIOD:</b>	Quarter 1 – Fiscal Year 2021
<b>OTHER INFORMATION</b>	Contract terms are generally for one year

<b>PROJECT TITLE</b>	Curb and Gutter Replacement
<b>INDUSTRY</b>	Construction
<b>DESCRIPTION</b>	Replacement of Curb and Gutter at Various Locations City Wide
<b>BUDGET</b>	\$500,000
<b>QUALIFICATIONS:</b>	Must meet all applicable City and State contractor requirements
<b>ESTIMATED RELEASE PERIOD:</b>	Quarter 1 – Fiscal Year 2021
<b>OTHER INFORMATION:</b>	Contract terms are generally for one year

<b>PROJECT TITLE</b>	City Owned Sidewalk Replacement
<b>INDUSTRY</b>	Construction
<b>DESCRIPTION</b>	Replacement of City Owned Sidewalk at Various Locations City Wide
<b>BUDGET</b>	\$500,000
<b>QUALIFICATIONS:</b>	Must meet all applicable City and State contractor requirements
<b>ESTIMATED RELEASE PERIOD:</b>	Quarter 1 – Fiscal Year 2021
<b>OTHER INFORMATION</b>	Contract terms are generally for one year



# BUILDING, DESIGN AND CONSTRUCTION

<b>PROJECT TITLE</b>	Cobblestone Landing Restoration & Improvements (TDOT PIN: 108673.00)
<b>INDUSTRY</b>	Construction
<b>DESCRIPTION</b>	Improvements to and restoration of the historic Cobblestone Landing in downtown Memphis. Work includes installation of an articulating concrete block revetment system and riprap for bank stabilization, restoration of the historic cobblestone landing field, construction of pedestrian overlook plazas at Union and Monroe Avenues – including an ornamental fountain and hardscape improvements, installation of underground electrical and potable water utilities extending west from the Union Avenue overlook plaza, ornamental lighting, limited landscape planting.
<b>BUDGET</b>	Estimated \$5.5M to \$6.5M
<b>QUALIFICATIONS:</b>	TDOT prequalified General Contractor licensed in TN
<b>ESTIMATED RELEASE PERIOD:</b>	July 2020 (Bid)
<b>OTHER INFORMATION</b>	For additional information, contact Mr. Lee Wilson at Tetra Tech, the Consultant, by email at: <a href="mailto:lee.wilson@tetrattech.com">lee.wilson@tetrattech.com</a> .

<b>PROJECT TITLE</b>	Morris Park Improvements
<b>INDUSTRY</b>	Construction
<b>DESCRIPTION</b>	Demolition of existing site improvements; construction of new site improvements including earthwork and grading; concrete paving; concrete seat walls; play equipment; custom shade structure; site furnishings; landscape planting and irrigation; coordination of and reimbursement to MLGW for new park lighting.
<b>BUDGET</b>	Estimated \$900K – \$1.25M
<b>QUALIFICATIONS:</b>	TN General Contractor license in classification BC or BC-B
<b>ESTIMATED RELEASE PERIOD:</b>	July 2020 (Bid)
<b>OTHER INFORMATION:</b>	Construction of this project is being funded by the Community Redevelopment Agency. For additional information, contact Lissa Thompson at Ritchie Smith Associates, the Consultant, by email at: <a href="mailto:lissa@rsaladesign.com">lissa@rsaladesign.com</a> .

# BUILDING, DESIGN AND CONSTRUCTION

<b>PROJECT TITLE</b>	T. E. Maxson Waste Water Treatment Plant Administrative Office Building
<b>INDUSTRY</b>	Construction
<b>DESCRIPTION</b>	Construction of a new Administrative Office Building
<b>BUDGET</b>	\$4,005,500.00
<b>QUALIFICATIONS:</b>	N/A
<b>ESTIMATED RELEASE PERIOD:</b>	Bid project Fall/Winter 2020
<b>OTHER INFORMATION</b>	N/A

<b>PROJECT TITLE</b>	Drain Maintenance/Heavy Equipment Office Building Expansion and Shop Expansion & Environmental Maintenance Admin. Building and Storage Area
<b>INDUSTRY</b>	Construction
<b>DESCRIPTION</b>	Bldg. Expansion and new construction
<b>BUDGET</b>	\$12,239,000.00
<b>QUALIFICATIONS:</b>	N/A
<b>ESTIMATED RELEASE PERIOD:</b>	Bid Fall/Winter 2020
<b>OTHER INFORMATION:</b>	N/A

# BUILDING, DESIGN AND CONSTRUCTION

<b>PROJECT TITLE</b>	Fleet Maintenance Shop Building
<b>INDUSTRY</b>	Construction
<b>DESCRIPTION</b>	New Construction of a Fleet Maintenance Shop
<b>BUDGET</b>	\$19,000,000.00
<b>QUALIFICATIONS:</b>	N/A
<b>ESTIMATED RELEASE PERIOD:</b>	Fall/Winter 2020
<b>OTHER INFORMATION</b>	N/A

<b>PROJECT TITLE</b>	MPD Radio Maintenance Facility Renovations
<b>INDUSTRY</b>	Construction
<b>DESCRIPTION</b>	Renovations to MPD Maintenance Facility
<b>BUDGET</b>	\$90,000
<b>QUALIFICATIONS:</b>	N/A
<b>ESTIMATED RELEASE PERIOD:</b>	Jul-20
<b>OTHER INFORMATION:</b>	N/A



# BUILDING, DESIGN AND CONSTRUCTION

<b>PROJECT TITLE</b>	McFarland Park Improvements
<b>INDUSTRY</b>	Construction
<b>DESCRIPTION</b>	Improvements to McFarland Park
<b>BUDGET</b>	\$1,000,000
<b>QUALIFICATIONS:</b>	N/A
<b>ESTIMATED RELEASE PERIOD:</b>	Sep-20
<b>OTHER INFORMATION</b>	N/A

## FIRE SERVICES

The Memphis Fire Department, under the leadership of Director Gina Sweat, continues to be one of the finest in the country. Playing a key role in addressing a critical public safety function of the City of Memphis, MFD pursues excellence through quality geographical coverage, equipment, and staffing levels. The main priorities of MFD are to provide fire suppression, rescue services, environmental and hazardous materials response, emergency medical response, emergency pre-hospital services, fire code enforcement, fire investigation, disaster preparedness training, and fire safety education. MFD meets and exceeds the national standards of excellence in fire safety and response.

**CONTACT US:**

Daryl Payton  
Deputy Chief, Administration  
65 South Front Street  
Memphis, TN 38103  
Phone: (901) 527-1400

<b>PROJECT TITLE</b>	2668 Avery Renovations Phase II
<b>INDUSTRY</b>	Construction
<b>DESCRIPTION</b>	Remodel existing building: Add/Alter parking lots, replace windows, build out office space, exterior improvements
<b>BUDGET</b>	\$450,000.00
<b>QUALIFICATIONS:</b>	BC, BC-B, BC-b
<b>ESTIMATED RELEASE PERIOD:</b>	4-Nov-20
<b>OTHER INFORMATION:</b>	Contract terms are generally for one year

## FIRE SERVICES

PROJECT TITLE	New Fire Station 1
INDUSTRY	Construction
DESCRIPTION	Build the new Fire Station 1
BUDGET	\$6,000,000.00
QUALIFICATIONS:	BC, BC-B
ESTIMATED RELEASE PERIOD:	2-Dec-20
OTHER INFORMATION	The new Fire Station 1 will be located at 235 Chelsea Ave.



## GENERAL SERVICES

The Division of General Services employs a diverse occupational range of 319 employees with the mission of providing quality maintenance and repair for buildings, vehicles, and other crucial support services for the administration, City divisions, and other governmental organizations in a cost-effective and efficient manner to assist them in accomplishing the City's mission.

**CONTACT US:**

Antonio Adams  
 Director, General Services  
 125 North Main, Suite 568  
 Memphis, TN 38103  
 Phone: (901) 636-6326

<b>PROJECT TITLE</b>	CoMEM Phase II
<b>INDUSTRY</b>	New construction
<b>DESCRIPTION</b>	Phase II of the Municipal Complex (the re-development of the former Walter Simmons Complex) where Fleet Services and Fuel will relocate.
<b>BUDGET</b>	\$10,000,000.00
<b>QUALIFICATIONS:</b>	Certified General Contractor(s)
<b>ESTIMATED RELEASE PERIOD:</b>	Construction is to start in late 2020.
<b>OTHER INFORMATION:</b>	N/A

## GENERAL SERVICES

<b>PROJECT TITLE</b>	FY21 Major Mod
<b>INDUSTRY</b>	Coverline
<b>DESCRIPTION</b>	Maintenance of City facilities -- repairs include city-wide asphalt, roofing, electrical, plumbing, carpentry and HVAC improvements.
<b>BUDGET</b>	\$3,700,000
<b>QUALIFICATIONS:</b>	Certified Contractor(s)
<b>ESTIMATED RELEASE PERIOD:</b>	Projects to be bid and released mid-2020.
<b>OTHER INFORMATION</b>	Each project is to be reviewed by Goal-Setting committee for actual goal.

<b>PROJECT TITLE</b>	FY 2021 Capital Acquisition
<b>INDUSTRY</b>	Vehicles and Equipment
<b>DESCRIPTION</b>	Marked and unmarked cars, Mini- vans, Pursuit SUV Bucket Truck, Zero-turn mowers, Dump trucks, Fire engines, Aerial Trucks, Garage trucks, crew cab truck, sedans, etc.
<b>BUDGET</b>	\$8,600,000
<b>QUALIFICATIONS:</b>	Certified Vendors
<b>ESTIMATED RELEASE PERIOD:</b>	Bids to go out no later than October 2020
<b>OTHER INFORMATION:</b>	N/A

# HOUSING & COMMUNITY DEVELOPMENT

The Division of Housing and Community Development works every day to improve Memphis and the lives of Memphians. Its broad range of services include fighting homelessness, giving children safer homes, providing affordable housing, strengthening neighborhoods, and growing the economy with major projects like Bass Pro Shops at The Pyramid and the Memphis Cook Convention Center modernization. To do this, HCD provides loans and grants, education and expert advice, and direct and indirect services to our entire community.

## CONTACT US:

City of Memphis  
Division of Housing and Community Development  
Paul A. Young, Director  
170 N. Main Street  
Memphis, TN 38103  
Phone: (901) 636-7300

<b>PROJECT TITLE</b>	WEATHERIZATION ASSISTANCE PROGRAM (WAP)
<b>INDUSTRY</b>	Weatherization, energy efficiency retrofitting, minor home repair
<b>DESCRIPTION</b>	Improve homes to make them more energy efficient by installing improved HVAC equipment, air sealing, duct sealing, and other measures that will make the home safer and healthier.
<b>BUDGET</b>	\$1.8 million dollars
<b>QUALIFICATIONS:</b>	Required to be licensed contractor with certifications in OSHA 10, 30, Lead RRP, SAM.gov registration, Registered Supplier with City, Shelby Co. Business License, and have proper insurance coverage.
<b>ESTIMATED RELEASE PERIOD:</b>	Continuous-WAP program is always accepting qualified contractors.
<b>OTHER INFORMATION:</b>	Contractors without proven and detailed weatherization experience will have the opportunity to join the WAP Qualified Contractors list and receive free hands on weatherization training upon approval.

## HOUSING &amp; COMMUNITY DEVELOPMENT

<b>PROJECT TITLE</b>	Fairgrounds Redevelopment Project, Phase 2
<b>INDUSTRY</b>	Commercial Construction
<b>DESCRIPTION</b>	Construction of 227,000 SF building for indoor sports (Type IIB) Sitework on over 40 acres (mass grading, utility infrastructure) Right-of-Way improvements: new street beds, repaving existing streets, new sidewalks, repairing existing sidewalks, replacing traffic signals at 3 intersections
<b>BUDGET</b>	\$52,300,000 estimated
<b>QUALIFICATIONS:</b>	License as required by trade; be in good standing with the City of Memphis; strong safety track record; have sufficient bonding capacity & available resources to produce specific package
<b>ESTIMATED RELEASE PERIOD:</b>	Projected start of construction: March 1, 2021 Subcontractor selection would begin: January 2021
<b>OTHER INFORMATION:</b>	Turner Construction has been selected as the Construction Manager At-Risk (CMAR). It is anticipated that private developers will also spend about \$80 M constructing the hotel, retail, restaurants, entertainment, office, and multifamily buildings planned for the site.

<b>PROJECT TITLE</b>	LEAD HAZARD REMEDIATION GRANT (LHRD)
<b>INDUSTRY</b>	Environmental- Lead Paint Hazard Remediation and Healthy Homes Interventions
<b>DESCRIPTION</b>	Providing free testing and lead hazard remediation to eligible participants of the program.
<b>BUDGET</b>	\$5 Million for Lead Hazard Remediation; \$600,000 for Healthy Homes Interventions; Total \$5.6 million;
<b>QUALIFICATIONS:</b>	<ul style="list-style-type: none"> <li>• Must have State of Tennessee General Contractors License with a minimum limit of \$100,000. Must have current Shelby County Business License Must have current State of Tennessee Lead Firm Certification - With at Least 1 Lead Supervisor and 3 lead workers</li> <li>• Must have EPA Renovation, Repair and Painting Firm Certification</li> <li>• Must meet City of Memphis/Risk Management – Insurance requirements</li> <li>• Must have proof of Certification through City of Memphis' Office of Contract Compliance &amp; Purchasing Departments</li> </ul>
<b>ESTIMATED RELEASE PERIOD:</b>	Period of Performance: January 02, 2020- July 01, 2023
<b>OTHER INFORMATION:</b>	HUD's Office of Lead Hazard Control and Healthy Homes allocated funds to the City of Memphis HCD to provide assistance to homeowners in making their homes lead safe. The funds will remediate lead based paint hazards in homes for low income families with children under 6 years of age. Contractors will have the opportunity to join the Approved Contractors List. Free scholarships for initial lead supervisor and worker training are available to Section 3 certified residents, upon approval.



# HUMAN RESOURCES

The mission of the Division of Human Resources is to provide collaborative, proactive, and responsive leadership in the human resources field to all levels of City government in order to further the effective delivery of quality services to City of Memphis employees, residents, and businesses.

The Human Resources Division incorporates all of the service centers that address employee relations and employment functions. The Division manages the Employee Assistance Program, employee training, labor relations, employee recruiting, employee activities, health care and pension administration, and maintains all personnel files. Job posting, entrance, promotional and durational register testing, medical exams, compensation, benefits enrollment and new employee orientation all fall under the HR umbrella.

## CONTACT US:

City of Memphis Human Resources  
125 N. Main St.  
Memphis, TN 38103  
Phone: (901) 636-6657

<b>PROJECT TITLE</b>	Education and Facilitation
<b>INDUSTRY</b>	Professional Services
<b>DESCRIPTION</b>	Provide education/facilitation services, with capabilities to also offer online or live video formats, that support HR's global initiative of maximizing the capabilities of our human capital resources.
<b>BUDGET</b>	<\$50,000
<b>QUALIFICATIONS:</b>	Qualified minorities and/or women with expertise in professional development trainings.
<b>ESTIMATED RELEASE PERIOD:</b>	Within the next 6-12 months
<b>OTHER INFORMATION:</b>	Types of Education/Facilitation: Professional Development and Wellness

# INFORMATION TECHNOLOGY

## Application Services

The Applications team maintains and supports over 120 applications which consists of Oracle E-business Suite, Microsoft Applications, Web Services and other Legacy applications.

## Data Center

Manages a world-class network operation data center that houses the City's mission critical applications, communications, and e-Government initiatives.

## Desktop Support

Troubleshoots computer, printer and communications problems. Sets up, assembled, installs, configures, modifies, moves and/or relocates hardware/software per end users requests.

## Data Communication Services

Provide connectivity to over 200 city facilities using city-owned fiber network. We proactively monitor critical infrastructure systems and components.

## CONTACT US:

Information Services

Kimberly M. Bailey

Chief Information Officer

119 S. Main, Suite 200

Office:(901) 636-6528

Email: [Kimberly.Bailey@memphistn.gov](mailto:Kimberly.Bailey@memphistn.gov)

<b>PROJECT TITLE</b>	N/A
<b>INDUSTRY</b>	Information Technology
<b>DESCRIPTION</b>	Identity Access Management/Single Sign-On
<b>BUDGET</b>	\$320,000 annual
<b>QUALIFICATIONS:</b>	Partner or reseller of selected solution
<b>ESTIMATED RELEASE PERIOD:</b>	After July 1, 2020
<b>OTHER INFORMATION</b>	N/A

## INFORMATION TECHNOLOGY

<b>PROJECT TITLE</b>	N/A
<b>INDUSTRY</b>	Information Technology
<b>DESCRIPTION</b>	Security Penetration Testing
<b>BUDGET</b>	\$80,000 annual
<b>QUALIFICATIONS:</b>	Partner or reseller of selected solution
<b>ESTIMATED RELEASE PERIOD:</b>	After July 1, 2020
<b>OTHER INFORMATION:</b>	N/A

# PARK SERVICES

Parks supports an active civic culture reflective of the diversity of the community's voices. They oversee all parks, community centers, senior centers, aquatic centers, tennis centers and golf facilities across the City of Memphis. Their goal is to create thriving communities through people, services, programs, parks and our facilities.

**CONTACT US:**

Parks & Neighborhoods

Nick Walker

Interim Director

O: 901-636-4273

Email: Nick.Walker@memphistn.gov

<b>PROJECT TITLE</b>	FY21 Tennis Major Maintenance
<b>INDUSTRY</b>	Engineering and Construction
<b>DESCRIPTION</b>	Reconstruction of six outdoor tennis courts using a post-tension concrete court process and installation of net poles, fencing and other site furnishings.
<b>BUDGET</b>	\$500,000-\$1,000,000
<b>QUALIFICATIONS:</b>	General Contractor License
<b>ESTIMATED RELEASE PERIOD:</b>	Within 12 months
<b>OTHER INFORMATION:</b>	N/A



# PARK SERVICES

<b>PROJECT TITLE</b>	FY21 Parks Cover Line/Kennedy Park Playground
<b>INDUSTRY</b>	Engineering and Construction
<b>DESCRIPTION</b>	This project provides contract construction funds for Kennedy Park Playground build.
<b>BUDGET</b>	\$250,000 - \$500,000
<b>QUALIFICATIONS:</b>	General Contractor License
<b>ESTIMATED RELEASE PERIOD:</b>	Within 6 months
<b>OTHER INFORMATION</b>	N/A

<b>PROJECT TITLE</b>	FY21 Parks Cover-line/Miscellaneous Park Improvements
<b>INDUSTRY</b>	Engineering and Construction
<b>DESCRIPTION</b>	This project provides contract construction funds for Miscellaneous park improvements.
<b>BUDGET</b>	\$500,000 - \$1,000,000
<b>QUALIFICATIONS:</b>	General Contractor License
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 6 months
<b>OTHER INFORMATION:</b>	N/A

# PARK SERVICES

<b>PROJECT TITLE</b>	FY21 Pool Chemicals and Supplies
<b>INDUSTRY</b>	Goods and Supplies
<b>DESCRIPTION</b>	Purchase of chemicals and supplies used for the maintenance and operations of indoor and outdoor pools.
<b>BUDGET</b>	< \$50,000
<b>QUALIFICATIONS:</b>	Business license, appropriate chemical handling/storage certifications
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 6 months
<b>OTHER INFORMATION</b>	N/A

<b>PROJECT TITLE</b>	FY21 Ed Rice Frayser Community Center Replacement
<b>INDUSTRY</b>	Engineering and Construction
<b>DESCRIPTION</b>	Construction of new community center to replace the existing Ed Rice Frayser Community Center. The project is currently under demolition. The new building will be constructed on the same site as the existing building.
<b>BUDGET</b>	>\$1,000,000
<b>QUALIFICATIONS:</b>	General Contractor License
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 6 months
<b>OTHER INFORMATION:</b>	This project will be built in phases.

# PARK SERVICES

<b>PROJECT TITLE</b>	FY21 Parks Cover-line/ Council District Improvements
<b>INDUSTRY</b>	Engineering and Construction, Goods and Supplies & Non-Professional Services
<b>DESCRIPTION</b>	This project provides construction and supply funds for the improvements, repairs and purchase of FFE for various community centers.
<b>BUDGET</b>	>\$1,000,000
<b>QUALIFICATIONS:</b>	General contractor license
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 6 months
<b>OTHER INFORMATION</b>	N/A

<b>PROJECT TITLE</b>	FY21 Community Center and Senior Center Grass Mitigation
<b>INDUSTRY</b>	Professional Services
<b>DESCRIPTION</b>	This project provides lawn care maintenance for all Community Centers and Senior Centers.
<b>BUDGET</b>	\$250,000 - \$500,000
<b>QUALIFICATIONS:</b>	General Contract License
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 6 months
<b>OTHER INFORMATION:</b>	N/A

## PUBLIC WORKS

The Public Works Division is responsible for the operation and maintenance of the City's infrastructure which includes streets, sanitary sewers, storm drains, bridges and flood control. Our 1,300 employees pick up your garbage, fill the potholes, service your sewers and keep tabs on code violators -- among other tasks. In addition, the Division is responsible for the collection and disposal of the City's Solid Waste and the transport and treatment of both domestic and industrial wastewater for the metropolitan area.

**CONTACT US:**

Zanderia Davidson

Diversity/Contract Analyst

Phone: (901) 636-6017

Email: [Zanderia.Davidson@memphistn.gov](mailto:Zanderia.Davidson@memphistn.gov)

<b>PROJECT TITLE</b>	SEWER LATERAL REHAB - CIPP Install
<b>INDUSTRY</b>	Sanitary Sewer Rehab (Laterals)
<b>DESCRIPTION</b>	Trenchless Lateral Rehab, CIPP
<b>BUDGET</b>	\$1,000,000
<b>QUALIFICATIONS:</b>	CIPP from m/I to property line; Hydro-excavate and install c/o access when necessary
<b>ESTIMATED RELEASE PERIOD:</b>	Jul-20
<b>OTHER INFORMATION</b>	Vac-A-Tee or equivalent certified installer



## PUBLIC WORKS

<b>PROJECT TITLE</b>	SEWER LATERAL ASSESSMENT - CCTV
<b>INDUSTRY</b>	Sanitary Sewer Assessment
<b>DESCRIPTION</b>	Televise sewer laterals for repair Recommendation
<b>BUDGET</b>	\$1,000,000
<b>QUALIFICATIONS:</b>	NASSCO
<b>ESTIMATED RELEASE PERIOD:</b>	Jul-20
<b>OTHER INFORMATION</b>	Specialized sewer camera equipment capable of viewing service laterals through mainline access.

<b>PROJECT TITLE</b>	Machine Shop Services for the Maxson and Stiles Wastewater Treatment Plants
<b>INDUSTRY</b>	Metal Fabrication and Machining
<b>DESCRIPTION</b>	Take measurements and fabricate hard to find metal replacement parts on industrial rotating equipment
<b>BUDGET</b>	\$50,000
<b>QUALIFICATIONS:</b>	5 years experience and qualified machinists on staff
<b>ESTIMATED RELEASE PERIOD:</b>	
<b>OTHER INFORMATION:</b>	Submit Statement of Qualifications to purchasing by August 14, 2020 Look for public notice after July 1, 2020 to obtain SOQ submittal form

## PUBLIC WORKS

<b>PROJECT TITLE</b>	Replace 36-inch and 48-inch Spool Pieces in Stiles Treatment Plant Pipe Gallery
<b>INDUSTRY</b>	Plant Maintenance
<b>DESCRIPTION</b>	Plant labor and materials to make repairs
<b>BUDGET</b>	\$100,000 per task order. Possible multiple contracts.
<b>QUALIFICATIONS:</b>	5 years experience in plant maintenance
<b>ESTIMATED RELEASE PERIOD:</b>	
<b>OTHER INFORMATION</b>	Submit Statement of Qualifications to purchasing by August 14, 2020 Look for public notice after July 1, 2020 to obtain SOQ submittal form

<b>PROJECT TITLE</b>	Make Repairs and Seal Concrete Basins at the Stiles Wastewater Treatment Plant
<b>INDUSTRY</b>	Plant Maintenance
<b>DESCRIPTION</b>	Provide labor and materials to make repairs
<b>BUDGET</b>	\$100,000 per task order. Possible multiple contracts.
<b>QUALIFICATIONS:</b>	5 years experience in plant maintenance
<b>ESTIMATED RELEASE PERIOD:</b>	
<b>OTHER INFORMATION:</b>	Submit Statement of Qualifications to purchasing by August 14, 2020 Look for public notice after July 1, 2020 to obtain SOQ submittal form

## PUBLIC WORKS

<b>PROJECT TITLE</b>	Janitorial Services
<b>INDUSTRY</b>	Facility Maintenance
<b>DESCRIPTION</b>	Provide labor and materials to maintain general offices and floors
<b>BUDGET</b>	\$30,000
<b>QUALIFICATIONS:</b>	5 years experience in facility maintenance
<b>ESTIMATED RELEASE PERIOD:</b>	
<b>OTHER INFORMATION</b>	Submit Statement of Qualifications to purchasing by August 14, 2020 Look for public notice after July 1, 2020 to obtain SOQ submittal form

<b>PROJECT TITLE</b>	Doors, Locks, and Keys
<b>INDUSTRY</b>	Facility Maintenance
<b>DESCRIPTION</b>	Replace doors, locks, and keys in general offices
<b>BUDGET</b>	\$5,000
<b>QUALIFICATIONS:</b>	5 years experience in facility maintenance
<b>ESTIMATED RELEASE PERIOD:</b>	
<b>OTHER INFORMATION:</b>	Submit Statement of Qualifications to purchasing by August 14, 2020 Look for public notice after July 1, 2020 to obtain SOQ submittal form

## PUBLIC WORKS

<b>PROJECT TITLE</b>	Roof Maintenance
<b>INDUSTRY</b>	Facility Maintenance
<b>DESCRIPTION</b>	Repair and replace sections of metal and built-up roof as needed
<b>BUDGET</b>	\$20,000
<b>QUALIFICATIONS:</b>	5 years experience in facility maintenance
<b>ESTIMATED RELEASE PERIOD:</b>	
<b>OTHER INFORMATION</b>	Submit Statement of Qualifications to purchasing by August 14, 2020 Look for public notice after July 1, 2020 to obtain SOQ submittal form

<b>PROJECT TITLE</b>	Concrete
<b>INDUSTRY</b>	Facility Maintenance
<b>DESCRIPTION</b>	Repair and replace curbs, sidewalks, and pour pads
<b>BUDGET</b>	\$20,000
<b>QUALIFICATIONS:</b>	5 years experience in facility maintenance
<b>ESTIMATED RELEASE PERIOD:</b>	
<b>OTHER INFORMATION:</b>	Submit Statement of Qualifications to purchasing by August 14, 2020 Look for public notice after July 1, 2020 to obtain SOQ submittal form

## PUBLIC WORKS

<b>PROJECT TITLE</b>	Industrial Supplies and Equipment
<b>INDUSTRY</b>	Industrial Supplies and Equipment
<b>DESCRIPTION</b>	Source various industrial supplies and equipment for Maxson and Stiles Wastewater Treatment Plants
<b>BUDGET</b>	\$200,000
<b>QUALIFICATIONS:</b>	5 years experience in sourcing industrial supplies and equipment
<b>ESTIMATED RELEASE PERIOD:</b>	
<b>OTHER INFORMATION</b>	Submit Statement of Qualifications to purchasing by August 14, 2020 Look for public notice after July 1, 2020 to obtain SOQ submittal form

<b>PROJECT TITLE</b>	Grass cutting and shrubs
<b>INDUSTRY</b>	Facility Maintenance
<b>DESCRIPTION</b>	Cut grass and maintain shrubs and flower beds around buildings and parking lots
<b>BUDGET</b>	\$30,000
<b>QUALIFICATIONS:</b>	5 years experience in sourcing industrial supplies and equipment
<b>ESTIMATED RELEASE PERIOD:</b>	
<b>OTHER INFORMATION:</b>	Submit Statement of Qualifications to purchasing by August 14, 2020 Look for public notice after July 1, 2020 to obtain SOQ submittal form



## PUBLIC WORKS

<b>PROJECT TITLE</b>	Rain Garden and Irrigation System Maintenance
<b>INDUSTRY</b>	Landscaping
<b>DESCRIPTION</b>	Rain garden and irrigation system maintenance
<b>BUDGET</b>	\$30,000
<b>QUALIFICATIONS:</b>	Experience with rain garden installation and maintenance, pervious pavement maintenance, and irrigation system maintenance, resolving drainage issues using green practices
<b>ESTIMATED RELEASE PERIOD:</b>	
<b>OTHER INFORMATION</b>	

<b>PROJECT TITLE</b>	IMPP trailer Planter Maintenance
<b>INDUSTRY</b>	Landscaping
<b>DESCRIPTION</b>	Maintaining and replanting approximately 10 planters at the IMPP Trailer
<b>BUDGET</b>	\$5,000
<b>QUALIFICATIONS:</b>	Flowerbed maintenance experience
<b>ESTIMATED RELEASE PERIOD:</b>	TBD
<b>OTHER INFORMATION:</b>	None

## PUBLIC WORKS

<b>PROJECT TITLE</b>	Grass Mitigation Services
<b>INDUSTRY</b>	Services
<b>DESCRIPTION</b>	Providing mowing services for Public Works
<b>BUDGET</b>	Approximately \$2,000,000.00
<b>QUALIFICATIONS:</b>	Equipment and personnel to provide mowing services for various type of properties and Public Works ROW.
<b>ESTIMATED RELEASE PERIOD:</b>	Annual
<b>OTHER INFORMATION</b>	Private property mowing – Code violations Public ROW – Interstate and public street Public property - Various

<b>PROJECT TITLE</b>	Demolition Services
<b>INDUSTRY</b>	Services
<b>DESCRIPTION</b>	Provide demolition services for Neighborhood Improvement, Condemnation Dept.
<b>BUDGET</b>	Approximately \$1,165,000.00
<b>QUALIFICATIONS:</b>	Vendors capable of performing residential demolition services including hauling demo materials to landfill.
<b>ESTIMATED RELEASE PERIOD:</b>	Annual
<b>OTHER INFORMATION:</b>	Program managed by NI-Condemnation Department. Dilapidated structures once condemned are demolished by COM.

## PUBLIC WORKS

<b>PROJECT TITLE</b>	Janitorial Services
<b>INDUSTRY</b>	Services
<b>DESCRIPTION</b>	Janitorial Services for Neighborhood Improvement Office
<b>BUDGET</b>	\$30,000.00
<b>QUALIFICATIONS:</b>	Janitorial services experience
<b>ESTIMATED RELEASE PERIOD:</b>	TBD
<b>OTHER INFORMATION</b>	Mandatory site visit

<b>PROJECT TITLE</b>	Environmental Maintenance Relocation
<b>INDUSTRY</b>	Building construction
<b>DESCRIPTION</b>	Construction of a new administration building and maintenance building for Environmental Maintenance, Inspections, Stoppage, FOG, Industrial Monitoring and Stormwater Departments
<b>BUDGET</b>	\$8,730,100
<b>QUALIFICATIONS:</b>	
<b>ESTIMATED RELEASE PERIOD:</b>	Sep-20
<b>OTHER INFORMATION:</b>	

## PUBLIC WORKS

<b>PROJECT TITLE</b>	Marble Bayou Pumping Station Electrical Rehabilitation
<b>INDUSTRY</b>	Electrical construction
<b>DESCRIPTION</b>	Electrical rehabilitation including a 25 kVA transformer, 480 V MCC and roof replacement.
<b>BUDGET</b>	\$840,000
<b>QUALIFICATIONS:</b>	
<b>ESTIMATED RELEASE PERIOD:</b>	Jul-20
<b>OTHER INFORMATION</b>	

<b>PROJECT TITLE</b>	TE Maxson WWTF Upgrades—Package 4
<b>INDUSTRY</b>	Plant construction
<b>DESCRIPTION</b>	Construction of process improvements including a return activated sludge basin, blower building, yard piping and misc. improvements.
<b>BUDGET</b>	\$46,600,000
<b>QUALIFICATIONS:</b>	
<b>ESTIMATED RELEASE PERIOD:</b>	Jul-20
<b>OTHER INFORMATION:</b>	More information is available at <a href="http://www.maxsonupgrades.com">www.maxsonupgrades.com</a>

## PUBLIC WORKS

<b>PROJECT TITLE</b>	TE Maxson WWTF Upgrades—Package 5
<b>INDUSTRY</b>	Plant construction
<b>DESCRIPTION</b>	Rehabilitation of the existing trickling filters, including media replacement
<b>BUDGET</b>	\$69,000,000
<b>QUALIFICATIONS:</b>	
<b>ESTIMATED RELEASE PERIOD:</b>	Jul-20
<b>OTHER INFORMATION</b>	More information is available at <a href="http://www.maxsonupgrades.com">www.maxsonupgrades.com</a>

<b>PROJECT TITLE</b>	TE Maxson WWTF Primary Clarifier Pump Station
<b>INDUSTRY</b>	Sewer construction
<b>DESCRIPTION</b>	Construction of a sludge pumping station at the TE Maxson WWTF primary clarifiers.
<b>BUDGET</b>	\$500,000
<b>QUALIFICATIONS:</b>	
<b>ESTIMATED RELEASE PERIOD:</b>	Dec-20
<b>OTHER INFORMATION:</b>	



## PUBLIC WORKS

<b>PROJECT TITLE</b>	TE Maxson WWTF Lagoon 2A Improvements
<b>INDUSTRY</b>	
<b>DESCRIPTION</b>	Rehabilitation of existing lagoon 2A at the TE Maxson WWTF. Includes removal of the cover, dredging, piping and cover replacement.
<b>BUDGET</b>	\$7,750,000
<b>QUALIFICATIONS:</b>	
<b>ESTIMATED RELEASE PERIOD:</b>	Nov-20
<b>OTHER INFORMATION</b>	

<b>PROJECT TITLE</b>	TE Maxson WWTF Administration Building
<b>INDUSTRY</b>	Building construction
<b>DESCRIPTION</b>	Construction of a new administration building for the TE Maxson WWTF
<b>BUDGET</b>	\$4,236,000
<b>QUALIFICATIONS:</b>	
<b>ESTIMATED RELEASE PERIOD:</b>	Aug-20
<b>OTHER INFORMATION:</b>	

## PUBLIC WORKS

<b>PROJECT TITLE</b>	TE Maxson WWTF Belt Filter Press Replacement
<b>INDUSTRY</b>	
<b>DESCRIPTION</b>	Replacement of 5 belt filter presses at the TE Maxson WWTF
<b>BUDGET</b>	\$4,800,000
<b>QUALIFICATIONS:</b>	
<b>ESTIMATED RELEASE PERIOD:</b>	Sep-20
<b>OTHER INFORMATION</b>	

<b>PROJECT TITLE</b>	Concrete Materials
<b>INDUSTRY</b>	Concrete
<b>DESCRIPTION</b>	Concrete Materials and Delivery to various sites
<b>BUDGET</b>	\$10,000
<b>QUALIFICATIONS:</b>	Must be able to meet city Construction Specifications Section 03050 Portland Cement Concrete
<b>ESTIMATED RELEASE PERIOD:</b>	8/1/2020
<b>OTHER INFORMATION:</b>	Class A, Class AS, Class B, Class C, and Class P Concrete

## PUBLIC WORKS

<b>PROJECT TITLE</b>	Road Plate Rental
<b>INDUSTRY</b>	Rental Equipment and Supplies
<b>DESCRIPTION</b>	Rental of Road Plates to be placed at Various Locations
<b>BUDGET</b>	\$10,000
<b>QUALIFICATIONS:</b>	Road Plates sized 4'x8', 5'x12', 8'x12', 8'x16', and 8'x20
<b>ESTIMATED RELEASE PERIOD:</b>	8/1/2020
<b>OTHER INFORMATION</b>	Includes Delivery, Placement, and Pick-Up

<b>PROJECT TITLE</b>	Weed, Insect, and Pest Control Chemicals
<b>INDUSTRY</b>	Chemicals
<b>DESCRIPTION</b>	Supply Chemicals for Weed, Insect, and Pest Control
<b>BUDGET</b>	\$6,000
<b>QUALIFICATIONS:</b>	Non-Selective Weed Killer and Insect Spray
<b>ESTIMATED RELEASE PERIOD:</b>	8/1/2020
<b>OTHER INFORMATION:</b>	

## PUBLIC WORKS

<b>PROJECT TITLE</b>	Safety Equipment
<b>INDUSTRY</b>	Safety
<b>DESCRIPTION</b>	PPE Supplies
<b>BUDGET</b>	\$9,000
<b>QUALIFICATIONS:</b>	Supply Hard Hats, Safety Glasses, Safety Vests, Harnesses, Confined Space Equipment, and other PPE
<b>ESTIMATED RELEASE PERIOD:</b>	8/1/2020
<b>OTHER INFORMATION</b>	

<b>PROJECT TITLE</b>	Traffic Control Rental
<b>INDUSTRY</b>	Traffic Safety
<b>DESCRIPTION</b>	Provide Traffic Control Devices for Various Repairs
<b>BUDGET</b>	\$6,000
<b>QUALIFICATIONS:</b>	Must Conform to City of Memphis Standard Construction Specifications Section 02891 Traffic Control Signs as well as MUTCD
<b>ESTIMATED RELEASE PERIOD:</b>	8/1/2020
<b>OTHER INFORMATION:</b>	Vendor would design and supply traffic control based department's work zone needs and the Current Edition of the MUTCD

## PUBLIC WORKS

<b>PROJECT TITLE</b>	CONTRACT FOR AUTO AND TRUCK PARTS
<b>INDUSTRY</b>	Vehicle Parts Manufacturing Industry
<b>DESCRIPTION</b>	Vehicle parts ( various oil, air and fuel filters ect. )
<b>BUDGET</b>	\$50,000
<b>QUALIFICATIONS:</b>	OEM or equivalent air, oil, fuel, transmission and coolant filters
<b>ESTIMATED RELEASE PERIOD:</b>	8/1/2020
<b>OTHER INFORMATION</b>	Delivery to facility included

<b>PROJECT TITLE</b>	CONTRACT FOR BULK OIL AND LUBRICANTS
<b>INDUSTRY</b>	Fleet bulk oil and lubricants. Supply bulk oil, lubricants and anti freeze.
<b>DESCRIPTION</b>	
<b>BUDGET</b>	\$50,000
<b>QUALIFICATIONS:</b>	Various types of oil in bulk and cases transmission anti freeze ect.
<b>ESTIMATED RELEASE PERIOD:</b>	8/1/2020
<b>OTHER INFORMATION:</b>	Fill bulk oil tanks at facility as needed deliver drums and cases as needed



## PUBLIC WORKS

<b>PROJECT TITLE</b>	CONTRACT FOR HAND & POWER TOOLS
<b>INDUSTRY</b>	MAINTENANCE/CONSTRUCTION HAND TOOLS
<b>DESCRIPTION</b>	HAND TOOLS (shovels, forks, sharp shooters, wheel barrows)
<b>BUDGET</b>	\$75,000
<b>QUALIFICATIONS:</b>	Sharp shooter/Round point/flat shovels, chainsaws replacement chains, concrete saws, pole saws, sledge hammers, steel pry bars etc.
<b>ESTIMATED RELEASE PERIOD:</b>	8/1/2020
<b>OTHER INFORMATION</b>	

<b>PROJECT TITLE</b>	CONTRACT FOR ASPHALT REJUVENATING
<b>INDUSTRY</b>	ASPHALT PREVENTATIVE MAINTENANCE
<b>DESCRIPTION</b>	ASPHALT REJUVENATING
<b>BUDGET</b>	\$50,000
<b>QUALIFICATIONS:</b>	Reclamite or better
<b>ESTIMATED RELEASE PERIOD:</b>	7/1/2020
<b>OTHER INFORMATION:</b>	

## PUBLIC WORKS

<b>PROJECT TITLE</b>	CONTRACT FOR SMALL ENGINE PARTS AND SERVICES
<b>INDUSTRY</b>	SMALL ENGINE PARTS AND SERVICES
<b>DESCRIPTION</b>	REPAIR FOR SMALL ENGINES
<b>BUDGET</b>	\$10,000
<b>QUALIFICATIONS:</b>	Must be able to supply parts and labor for repair locally
<b>ESTIMATED RELEASE PERIOD:</b>	7/1/2020
<b>OTHER INFORMATION</b>	

<b>PROJECT TITLE</b>	EQUIPMENT REPAIR
<b>INDUSTRY</b>	HEAVY EQUIPMENT PARTS AND LABOR
<b>DESCRIPTION</b>	REPAIR HEAVY EQUIPMENT
<b>BUDGET</b>	\$50,000
<b>QUALIFICATIONS:</b>	Must be able to make repairs to pavers and other heavy equipment
<b>ESTIMATED RELEASE PERIOD:</b>	7/1/2020
<b>OTHER INFORMATION:</b>	

## PUBLIC SERVICE CORPS

<b>PROJECT TITLE</b>	Uniforms
<b>INDUSTRY</b>	Clothes
<b>DESCRIPTION</b>	Cargo pants, jackets
<b>BUDGET</b>	\$15,000.00
<b>QUALIFICATIONS:</b>	N/A
<b>ESTIMATED RELEASE PERIOD:</b>	Jan-21
<b>OTHER INFORMATION</b>	We currently use an existing contract through Fleet Services

<b>PROJECT TITLE</b>	Trash Collection - Dumpster
<b>INDUSTRY</b>	Solid Waste
<b>DESCRIPTION</b>	One dumpster on site that will need to be emptied and replaced as needed
<b>BUDGET</b>	\$10,000.00
<b>QUALIFICATIONS:</b>	N/A
<b>ESTIMATED RELEASE PERIOD:</b>	Continual
<b>OTHER INFORMATION:</b>	We currently use an existing contract through Solid Waste

## PUBLIC SERVICE CORPS

<b>PROJECT TITLE</b>	Arrow Board for Vehicles
<b>INDUSTRY</b>	Vehicle Maintenance
<b>DESCRIPTION</b>	Arrow Boards
<b>BUDGET</b>	\$8,000.00
<b>QUALIFICATIONS:</b>	N/A
<b>ESTIMATED RELEASE PERIOD:</b>	Dec-20
<b>OTHER INFORMATION</b>	N/A

<b>PROJECT TITLE</b>	Mobile Waste Collector
<b>INDUSTRY</b>	Solid Waste
<b>DESCRIPTION</b>	Garbage carts
<b>BUDGET</b>	\$3,200.00
<b>QUALIFICATIONS:</b>	N/A
<b>ESTIMATED RELEASE PERIOD:</b>	Dec-20
<b>OTHER INFORMATION:</b>	N/A

## INTERNAL AUDIT

<b>PROJECT TITLE</b>	Comprehensive Annual Financial Report Audit (CAFR)
<b>INDUSTRY</b>	Audit
<b>DESCRIPTION</b>	Annual financial and compliance audit of all City funds, subsidiary accounts, discretely presented component units, and jointly funded agencies.
<b>BUDGET</b>	\$370,156
<b>QUALIFICATIONS:</b>	<ul style="list-style-type: none"><li>• Certified public accountant licensed in Tennessee</li><li>• Adequate training and experience in governmental accounting</li><li>• Independent under the requirements of the American Institute of Certified Public Accountants (AICPA) and Government Auditing Standards</li></ul>
<b>ESTIMATED RELEASE PERIOD:</b>	Currently under contract with Banks, Finley, White & Co. (#36444)
<b>OTHER INFORMATION</b>	Contract set to expire on June 30, 2022 unless renewed for an additional one year period.



## ANIMAL SERVICES

<b>PROJECT TITLE</b>	Vaccines for MAS Animals
<b>INDUSTRY</b>	Animal Care
<b>DESCRIPTION</b>	Vaccines for all MAS animals
<b>BUDGET</b>	\$90,000
<b>QUALIFICATIONS:</b>	N/A
<b>ESTIMATED RELEASE PERIOD:</b>	Sept 1, 2023
<b>OTHER INFORMATION</b>	N/A

<b>PROJECT TITLE</b>	Janitorial Services at MAS
<b>INDUSTRY</b>	Janitorial Needs
<b>DESCRIPTION</b>	Cleaning of MAS two times daily
<b>BUDGET</b>	<\$50,000
<b>QUALIFICATIONS:</b>	N/A
<b>ESTIMATED RELEASE PERIOD:</b>	Dec 15, 2021
<b>OTHER INFORMATION:</b>	N/A

## ANIMAL SERVICES

PROJECT TITLE	Microchips for Animal Services
INDUSTRY	Animal Care
DESCRIPTION	Microchips for all MAS Animals
BUDGET	<\$30,000
QUALIFICATIONS:	N/A
ESTIMATED RELEASE PERIOD:	July 1, 2023
OTHER INFORMATION	N/A

An aerial photograph of Memphis, Tennessee, at dusk. The foreground features a complex multi-level highway interchange with several overpasses and ramps, illuminated by streetlights. Below the interchange are parking lots filled with cars. In the middle ground, the city skyline is visible, including the large, modern FedEx Forum arena. To the right, the Mississippi River flows, with a bridge visible in the distance. The sky is filled with soft, colorful clouds in shades of blue, purple, and orange, indicating the time is either dawn or dusk. The overall scene captures the urban landscape and infrastructure of the city.

# SHELBY COUNTY SCHOOLS



# MINORITY, WOMEN-OWNED & SMALL BUSINESS ENTERPRISE



## Business Opportunities that Empower Our Community!

### SCS Business Categories:

- Architectural & Engineering Services
- Goods & Supplies
- Construction
- Non-Professional Services
- Professional Services

## VISIT [SCSK12.ORG/MWBE](https://scsk12.org/mwbe) TO LEARN MORE.

- Register to become a SCS vendor.
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Have questions? Contact the MWBE Office.  
(901) 416-4737 | [MWBE@scsk12.org](mailto:MWBE@scsk12.org)



# SHELBY COUNTY SCHOOLS

<b>PROJECT TITLE</b>	Alton ES HVAC Project
<b>INDUSTRY</b>	Architecure & Engineering, Engineering/Construction
<b>DESCRIPTION</b>	The construction services for the installation of a new chiller to replace the existing that has currently failed. Project includes components for energy efficiency and optimum performance for the chiller.
<b>BUDGET</b>	\$250,000-\$500,000
<b>QUALIFICATIONS:</b>	Licensed mechanical contractor in good standing
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 6 months
<b>OTHER INFORMATION</b>	Project is currently in the design phase with the selected AE.

<b>PROJECT TITLE</b>	Belle Forest ES Gym Addition Project
<b>INDUSTRY</b>	Architecure & Engineering, Engineering/Construction
<b>DESCRIPTION</b>	The construction of a new gymnasium with "safe building criteria" that has components that include but are not limited to the following: gym with bleachers, home/ visitor locker rooms, public restrooms, concession stand (serving only), offices, mechanical/ electrical rooms, sprinkler riser room, janitor's closet, and equipment storage rooms. Additional features, not yet determined, may be included in the design.
<b>BUDGET</b>	>\$1 Million
<b>QUALIFICATIONS:</b>	Licensed mechanical contractor in good standing
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 3 months
<b>OTHER INFORMATION:</b>	Project is currently in the design phase with the selected AE firm.

# SHELBY COUNTY SCHOOLS

<b>PROJECT TITLE</b>	Cummings K-8 Gym Addition Project
<b>INDUSTRY</b>	Architecure & Engineering, Engineering/Construction
<b>DESCRIPTION</b>	The construction of a new gymnasium with “safe building criteria” that has components that include but are not limited to the following: gym with bleachers, home/ visitor locker rooms, public restrooms, concession stand (serving only), offices, mechanical/ electrical rooms, sprinkler riser room, janitor’s closet, and equipment storage rooms. Additional features, not yet determined, may be included in the design.
<b>BUDGET</b>	>\$1 Million
<b>QUALIFICATIONS:</b>	Licensed mechanical contractor in good standing
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 3 months
<b>OTHER INFORMATION</b>	Project is currently in the design phase with the selected AE firm.

<b>PROJECT TITLE</b>	Egypt ES Roof Replacement Project
<b>INDUSTRY</b>	Architecure & Engineering, Engineering/Construction
<b>DESCRIPTION</b>	The construction services for the replacement of the roof of the entire school complex. Roof replacement will include but not be limited to flashing, roof penetrations, parapet flashing, gutters, downspouts, drains, scuppers, etc.
<b>BUDGET</b>	>\$1 Million
<b>QUALIFICATIONS:</b>	Licensed and certified roofing contractor in good standing
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 6 months
<b>OTHER INFORMATION:</b>	Project is currently in the design phase with the selected AE firm.



# SHELBY COUNTY SCHOOLS

<b>PROJECT TITLE</b>	Germantown ES-MS Vehicular Stacking Improvement Project
<b>INDUSTRY</b>	Architecure & Engineering, Engineering/Construction
<b>DESCRIPTION</b>	The construction services for the installation of drives for vehicular stacking at arrival and dismissal times to prevent traffic congestion on the main arterial roads at the school. The improvements will include storm water & site drainage systems.
<b>BUDGET</b>	>\$1 Million
<b>QUALIFICATIONS:</b>	Licensed and certified civil contractor in good standing
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 6 months
<b>OTHER INFORMATION</b>	Project is currently in the design phase with the selected AE firm.

<b>PROJECT TITLE</b>	Germantown HS HVAC Project
<b>INDUSTRY</b>	Architecure & Engineering, Engineering/Construction
<b>DESCRIPTION</b>	The construction services needed to replace at least four (4) Air Handling Units (AHU's), three (3) boilers, and a 120-ton chiller. Replacement will provide a more energy efficient environment with the new upgraded equipment.
<b>BUDGET</b>	>\$1 Million
<b>QUALIFICATIONS:</b>	Licensed mechanical contractor in good standing
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 6 months
<b>OTHER INFORMATION:</b>	Project is currently in the design phase with the selected AE firm.

# SHELBY COUNTY SCHOOLS

<b>PROJECT TITLE</b>	Germantown HS Intercom Replacement Project
<b>INDUSTRY</b>	Architecure & Engineering, Engineering/Construction
<b>DESCRIPTION</b>	The design and construction services for the installation of a new intercom system to replace the existing outdated system. Services will include design/ engineering services needed for any permitting or compliance applications.
<b>BUDGET</b>	\$250,000-\$500,000
<b>QUALIFICATIONS:</b>	Licensed or certified contractor in good standing
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 6 months
<b>OTHER INFORMATION</b>	

<b>PROJECT TITLE</b>	Kate Bond ES Repaving Project
<b>INDUSTRY</b>	Engineering/Construction
<b>DESCRIPTION</b>	The construction services for repaving the existing driveways. The existing conditions are creating a hazard and patching is no longer effective.
<b>BUDGET</b>	\$50,000-\$250,000
<b>QUALIFICATIONS:</b>	Licensed civil contractor in good standing
<b>ESTIMATED RELEASE PERIOD:</b>	Within next months
<b>OTHER INFORMATION:</b>	

# SHELBY COUNTY SCHOOLS

<b>PROJECT TITLE</b>	Kingsbury HS Exterior/ Interior Renovations- AE Services only
<b>INDUSTRY</b>	Architecure & Engineering
<b>DESCRIPTION</b>	The design services to renovate the exterior and interior of the existing high school. Renovations may include but not be limited to: restroom improvements, floor/ wall/ ceiling improvements, fire protection upgrades, lighting fixture upgrades, spatial modifications for teaching flexibility & use, building envelope improvements i.e. window replacement, brick pointing, etc. Specific program has yet to be determined and in progress.
<b>BUDGET</b>	\$250,000-\$500,000
<b>QUALIFICATIONS:</b>	Licensed architect/ engineer in good standing
<b>ESTIMATED RELEASE PERIOD:</b>	Fiscal year 2021-2022
<b>OTHER INFORMATION</b>	Project is currently in the programming phase with the selected AE.

<b>PROJECT TITLE</b>	Kingsbury HS Gymnasium Addition
<b>INDUSTRY</b>	Architecure & Engineering, Engineering/Construction
<b>DESCRIPTION</b>	The construction of a new gymnasium with "safe building criteria" that has components that include but are not limited to the following: gym with bleachers, home/ visitor locker rooms, public restrooms, concession stand (serving only), auxiliary classrooms, optional auxiliary practice gym, offices, mechanical/ electrical rooms, sprinkler riser room, janitor's closet, and equipment storage rooms.
<b>BUDGET</b>	>\$1 Million
<b>QUALIFICATIONS:</b>	General Contractor license in good standing
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 6 months
<b>OTHER INFORMATION:</b>	Project is currently in design with an unknown estimated design completion date for bid solicitations. It is estimated that construction is to commence later in the FY21 fiscal year.

# SHELBY COUNTY SCHOOLS

<b>PROJECT TITLE</b>	Kingsbury MS & Kingsbury HS HVAC Modification/ Improvement
<b>INDUSTRY</b>	Architecure & Engineering, Engineering/Construction
<b>DESCRIPTION</b>	The construction services to replace the HVAC system in the middle school and high school with energy efficient and sustainable HVAC equipment. Project includes accessories and components that include but are not limited to: piping, valves, pumps, supply/ return registers, ductwork, hangers, supports, etc.
<b>BUDGET</b>	>\$1 Million
<b>QUALIFICATIONS:</b>	General Contractor license in good standing
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 6 months
<b>OTHER INFORMATION</b>	Project is currently in design with an unknown estimated design completion date for bid solicitations. It is estimated that construction is to commence later in the FY21 fiscal year.

<b>PROJECT TITLE</b>	Multiple Schools- Traffic Control and Flashing Signs Project
<b>INDUSTRY</b>	Engineering/Construction
<b>DESCRIPTION</b>	The construction services for the installation of new traffic control signs that include flashers. This project includes multiple schools and additional construction services such as but not limited to fence installation, curb cut installation, crosswalk striping, ramp curbs, etc.
<b>BUDGET</b>	\$250,000-\$500,000
<b>QUALIFICATIONS:</b>	Licensed or certified contractor in good standing
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 6 months
<b>OTHER INFORMATION:</b>	Design/ bid package in process of being developed.

# SHELBY COUNTY SCHOOLS

<b>PROJECT TITLE</b>	Sherwood ES HVAC Project
<b>INDUSTRY</b>	Architecure & Engineering, Engineering/Construction
<b>DESCRIPTION</b>	The construction services for the replacement of three (3) boilers and four (4) pumps for better energy efficiency and performance.
<b>BUDGET</b>	\$500,000-\$1 Million
<b>QUALIFICATIONS:</b>	Licensed mechanical contractor in good standing
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 6 months
<b>OTHER INFORMATION</b>	Project is currently in the design phase with the selected AE.

<b>PROJECT TITLE</b>	Southwind HS Track Resurface Replacement Project
<b>INDUSTRY</b>	Architecure & Engineering, Engineering/Construction
<b>DESCRIPTION</b>	The design and construction services for the installation of a new track finish at the football stadium. Services shall include the alternate for perimeter track and field drainage for optimum performance and longevity of the track finish.
<b>BUDGET</b>	\$250,000-\$500,000
<b>QUALIFICATIONS:</b>	Licensed or certified contractor in good standing
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 6 months
<b>OTHER INFORMATION:</b>	Design/ bid package in process of being developed.

# SHELBY COUNTY SCHOOLS

<b>PROJECT TITLE</b>	Willow Oaks ES HVAC Project
<b>INDUSTRY</b>	Architecure & Engineering, Engineering/Construction
<b>DESCRIPTION</b>	The construction services needed to replace a boiler and chiller including accessory components in the annex of the school complex. Replacement will provide a more energy efficient environment with the new upgraded equipment.
<b>BUDGET</b>	\$500,000-\$1 Million
<b>QUALIFICATIONS:</b>	Licensed or certified contractor in good standing
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 6 months
<b>OTHER INFORMATION</b>	Project is currently in the design phase with the selected AE firm.

<b>PROJECT TITLE</b>	Winchester ES HVAC Project
<b>INDUSTRY</b>	Architecure & Engineering, Engineering/Construction
<b>DESCRIPTION</b>	The construction services for the replacement of boilers, heat pumps, and self contained unit ventilators for better energy efficiency and performance. Project includes accessories and components that include but are not limited to: piping, valves, pumps, supply/ return registers, ductwork, hangers, supports, etc.
<b>BUDGET</b>	>\$1 Million
<b>QUALIFICATIONS:</b>	Licensed or certified contractor in good standing
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 6 months
<b>OTHER INFORMATION:</b>	Project is currently in the design phase with the selected AE firm.



## SHELBY COUNTY SCHOOLS

<b>PROJECT TITLE</b>	Commercial Food Bid for 2020-2021 School Year
<b>INDUSTRY</b>	Goods Supplies & Non-Professional Services
<b>DESCRIPTION</b>	Foods used on school menus. Food items must meet USDA guidelines for school nutrition programs. Items are line item bids unless indicated.
<b>BUDGET</b>	>\$1 Million
<b>QUALIFICATIONS:</b>	
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 3 months
<b>OTHER INFORMATION</b>	Deliveries will be made to the Nutrition Services Central Warehouse.

<b>PROJECT TITLE</b>	Supply Bid for 2020-2021 School Year
<b>INDUSTRY</b>	Goods Supplies & Non-Professional Services
<b>DESCRIPTION</b>	Supplies and chemicals needed for schools for the 2020-2021 SY. Deliveries will be made directly to the Nutrition Services Central Warehouse. Bid items are line items except where indicated.
<b>BUDGET</b>	>\$1 Million
<b>QUALIFICATIONS:</b>	
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 3 months
<b>OTHER INFORMATION:</b>	Total project may be more than 1M, but bidders may bid on individual line items.

## SHELBY COUNTY SCHOOLS

<b>PROJECT TITLE</b>	2020-2021 Bread Bid
<b>INDUSTRY</b>	Goods Supplies & Non-Professional Services
<b>DESCRIPTION</b>	Manufacture and deliver bread products that meet Child Nutrition Guidelines governed by USDA.
<b>BUDGET</b>	>\$1 Million
<b>QUALIFICATIONS:</b>	
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 3 months
<b>OTHER INFORMATION</b>	Successful bidder must deliver 2 times per week to 179 school sites and our Central Kitchen.

<b>PROJECT TITLE</b>	Fresh Produce for August 1 - October 30, 2020
<b>INDUSTRY</b>	Goods Supplies & Non-Professional Services
<b>DESCRIPTION</b>	Aggregate and deliver fresh produce to all school locations and the Central Kitchen site 1-2 times per week.
<b>BUDGET</b>	>\$1 Million
<b>QUALIFICATIONS:</b>	
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 3 months
<b>OTHER INFORMATION:</b>	Successful bidder must deliver 2 times per week to 179 school sites and our Central Kitchen.

## SHELBY COUNTY SCHOOLS

<b>PROJECT TITLE</b>	Upgrade Conference Room A/V Equipment
<b>INDUSTRY</b>	Goods Supplies & Non-Professional Services
<b>DESCRIPTION</b>	Replace Projectors, install display screens and Promethean boards in our conference rooms and training rooms.
<b>BUDGET</b>	<\$50,000
<b>QUALIFICATIONS:</b>	None Required
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 6 months
<b>OTHER INFORMATION</b>	

<b>PROJECT TITLE</b>	Replace Obsolete Desktop PC's
<b>INDUSTRY</b>	Goods Supplies & Non-Professional Services
<b>DESCRIPTION</b>	identify obsolete computers and replace with district standard all-in-one desktop computer.
<b>BUDGET</b>	\$50,00-\$250,0000
<b>QUALIFICATIONS:</b>	None Required
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 12 months
<b>OTHER INFORMATION:</b>	

An aerial photograph of a city skyline at dusk. In the foreground, a complex multi-level highway interchange with several overpasses is visible, with cars driving on the roads. To the left, a large, modern building with a blue roof is prominent. In the background, a dense urban skyline with various skyscrapers is visible against a sky with soft, colorful clouds from the setting or rising sun. A body of water is visible on the right side of the image.

# QUASI-GOVERNMENTAL AGENCIES

# DOWNTOWN MEMPHIS COMMISSION

The Downtown Memphis Commission (DMC), formerly known as the Center City Commission, is the organization charged with advancing Memphis and Shelby County by making Downtown Memphis a better place to work, live, learn, invest and visit.

DMC's charge is to advance Downtown for the betterment of all of Memphis and Shelby County. A strong, vibrant Downtown serves as a vital economic engine that ultimately helps all communities throughout the county prosper and grow. As such, the City of Memphis and Shelby County governments established the Downtown Memphis Commission to capitalize on Downtown's role as the economic, cultural, and governmental heart of the city and county. The DMC is the official partnership between local government and the private business community in Downtown's development.

## CONTACT US:

Jaske (Jay) Goff, EDFP  
Vice President, Operations  
114 North Main Street  
Memphis, TN 38103  
Desk: (901) 575-0582  
Main: (901) 575-0540

[www.downtownmemphiscommission.com](http://www.downtownmemphiscommission.com)

<b>PROJECT TITLE</b>	40 Huling Offices
<b>INDUSTRY</b>	Engineering / Construction
<b>DESCRIPTION</b>	A new 5-story infill building on South Main, with 24 apartment units and 4,000 square feet of retail space on the ground floor.
<b>BUDGET</b>	>\$1 Million
<b>QUALIFICATIONS:</b>	License/Certification: Appropriate construction trade qualifications
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 12 months
<b>OTHER INFORMATION</b>	Contact Jaske Goff – 901-575-0582



## DOWNTOWN MEMPHIS COMMISSION

<b>PROJECT TITLE</b>	46 Keel Ave (Snuff District)
<b>INDUSTRY</b>	Engineering / Construction
<b>DESCRIPTION</b>	The adaptive reuse of a portion of the historic American Snuff Company property as apartments and office space. The project will include over 100 apartment units, 78,000 SF of office space, and 10,000 SF of ground-floor commercial.
<b>BUDGET</b>	>\$1 Million
<b>QUALIFICATIONS:</b>	License/Certification: Appropriate construction trade qualifications
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 12 months
<b>OTHER INFORMATION</b>	Contact Jaske Goff – 901-575-0582

<b>PROJECT TITLE</b>	82 – 88 S. Main
<b>INDUSTRY</b>	Engineering / Construction
<b>DESCRIPTION</b>	An adaptive reuse project encompassing three blighted historic buildings at the north-east corner of Main and Union. The development will include 7,000 SF of commercial space on the ground floor and 38 apartments above.
<b>BUDGET</b>	>\$1 Million
<b>QUALIFICATIONS:</b>	License/Certification: Appropriate construction trade qualifications
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 12 months
<b>OTHER INFORMATION</b>	Contact Jaske Goff – 901-575-0582



## DOWNTOWN MEMPHIS COMMISSION

<b>PROJECT TITLE</b>	107 S. Main
<b>INDUSTRY</b>	Engineering / Construction
<b>DESCRIPTION</b>	A mixed-use renovation of 107 S. Main, with 6,000 square feet of ground-floor retail on the first floor, and 18,000 square feet of commercial and office space above.
<b>BUDGET</b>	>\$1 Million
<b>QUALIFICATIONS:</b>	License/Certification: Appropriate construction trade qualifications
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 12 months
<b>OTHER INFORMATION</b>	Contact Jaske Goff – 901-575-0582

<b>PROJECT TITLE</b>	122 S. Main – Dream Hotel
<b>INDUSTRY</b>	Engineering / Construction
<b>DESCRIPTION</b>	A renovation of the Royal Furniture building on South Main into a 178-key hotel with multiple food & beverage concepts. In addition to renovating the existing structure, the developer plans to add several stories above the existing building.
<b>BUDGET</b>	>\$1 Million
<b>QUALIFICATIONS:</b>	License/Certification: Appropriate construction trade qualifications
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 12 months
<b>OTHER INFORMATION</b>	Contact Jaske Goff – 901-575-0582

## DOWNTOWN MEMPHIS COMMISSION

<b>PROJECT TITLE</b>	185 Union Boutique Hotel
<b>INDUSTRY</b>	Engineering / Construction
<b>DESCRIPTION</b>	A planned renovation of the existing Doubletree Hotel at 185 Union into a new boutique hotel concept with additional space for meetings as well as food and beverage service. The project also includes significant changes to the property's frontage on Union and B.B. King, with the primary entrance being returned to its historic place on B.B. King, and a new public space on Union.
<b>BUDGET</b>	>\$1 Million
<b>QUALIFICATIONS:</b>	License/Certification: Appropriate construction trade qualifications
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 12 months
<b>OTHER INFORMATION</b>	Contact Jaske Goff – 901-575-0582

<b>PROJECT TITLE</b>	311 S. Main
<b>INDUSTRY</b>	Engineering / Construction
<b>DESCRIPTION</b>	A mixed-use renovation of 107 S. Main, with 6,000 square feet of ground-floor retail on the first floor, and 18,000 square feet of commercial and office space above.
<b>BUDGET</b>	>\$1 Million
<b>QUALIFICATIONS:</b>	License/Certification: Appropriate construction trade qualifications
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 12 months
<b>OTHER INFORMATION</b>	Contact Jaske Goff – 901-575-0582

## DOWNTOWN MEMPHIS COMMISSION

<b>PROJECT TITLE</b>	316 & 324 S. Front St.
<b>INDUSTRY</b>	Engineering / Construction
<b>DESCRIPTION</b>	A mixed-use development that includes an existing historic building at 324 S. Front St, and a new 6-story infill apartment building on an adjacent lot. The full development will feature 165 apartment units, and 10,000 square feet of retail space.
<b>BUDGET</b>	>\$1 Million
<b>QUALIFICATIONS:</b>	License/Certification: Appropriate construction trade qualifications
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 12 months
<b>OTHER INFORMATION</b>	Contact Jaske Goff – 901-575-0582

<b>PROJECT TITLE</b>	345 S. Main St.
<b>INDUSTRY</b>	Engineering / Construction
<b>DESCRIPTION</b>	The renovation of the historic Ambassador hotel at 345 S. Main St. into a mixed-use building with a ground floor restaurant space, and 10 apartments. The developer is the owner of the South of Beale restaurant, and the ground floor will be the restaurant's new location.
<b>BUDGET</b>	>\$1 Million
<b>QUALIFICATIONS:</b>	License/Certification: Appropriate construction trade qualifications
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 12 months
<b>OTHER INFORMATION</b>	Contact Jaske Goff – 901-575-0582

# DOWNTOWN MEMPHIS COMMISSION

<b>PROJECT TITLE</b>	386 S. Main St.
<b>INDUSTRY</b>	Engineering / Construction
<b>DESCRIPTION</b>	A new 5-story infill building on South Main, with 24 apartment units and 4,000 square feet of retail space on the ground floor.
<b>BUDGET</b>	>\$1 Million
<b>QUALIFICATIONS:</b>	License/Certification: Appropriate construction trade qualifications
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 12 months
<b>OTHER INFORMATION</b>	Contact Jaske Goff – 901-575-0582

<b>PROJECT TITLE</b>	Havana Mix
<b>INDUSTRY</b>	Engineering / Construction
<b>DESCRIPTION</b>	The renovation of a vacant retail bay lining the 250 Peabody parking garage into a larger space for Havana Mix, a cigar lounge currently located in an adjacent bay. The renovation will include significant permanent improvements, including basic HVAC, electrical, and plumbing systems.
<b>BUDGET</b>	\$500,000-\$1 Million
<b>QUALIFICATIONS:</b>	License/Certification: Appropriate construction trade qualifications
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 12 months
<b>OTHER INFORMATION</b>	Contact Jaske Goff – 901-575-0582

# DOWNTOWN MEMPHIS COMMISSION

<b>PROJECT TITLE</b>	Loews Hotel
<b>INDUSTRY</b>	Engineering / Construction
<b>DESCRIPTION</b>	A new 500-room convention center hotel on civic center plaza, with 30,000 SF of meeting space and a restaurant, located just north of the Crump building. The full project will also incorporate the historic police headquarters at 128 Adams.
<b>BUDGET</b>	>\$1 Million
<b>QUALIFICATIONS:</b>	License/Certification: Appropriate construction trade qualifications
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 12 months
<b>OTHER INFORMATION</b>	Contact Jaske Goff – 901-575-0582

<b>PROJECT TITLE</b>	Malone Park Commons
<b>INDUSTRY</b>	Engineering / Construction
<b>DESCRIPTION</b>	A 35-unit “pocket neighborhood” development in uptown, with a variety of attached and detached residential units, ranging from studios to 2-bedroom cottages.
<b>BUDGET</b>	>\$1 Million
<b>QUALIFICATIONS:</b>	License/Certification: Appropriate construction trade qualifications
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 12 months
<b>OTHER INFORMATION</b>	Contact Jaske Goff – 901-575-0582

## DOWNTOWN MEMPHIS COMMISSION

<b>PROJECT TITLE</b>	One Beale
<b>INDUSTRY</b>	Engineering / Construction
<b>DESCRIPTION</b>	A large, multi-phase development that includes two hotels, apartments, and office space.
<b>BUDGET</b>	>\$1 Million
<b>QUALIFICATIONS:</b>	License/Certification: Appropriate construction trade qualifications
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 12 months
<b>OTHER INFORMATION</b>	Contact Jaske Goff – 901-575-0582

<b>PROJECT TITLE</b>	Pinch Mixed-Use Development
	Engineering / Construction
<b>DESCRIPTION</b>	A large mixed-use project spanning 13 properties in the Pinch District. The development will include 942 apartment units, two hotels, 222,000 square feet of office space, and 169,100 square feet of retail.
<b>BUDGET</b>	>\$1 Million
<b>QUALIFICATIONS:</b>	License/Certification: Appropriate construction trade qualifications
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 12 months
<b>OTHER INFORMATION</b>	Contact Jaske Goff – 901-575-0582



# DOWNTOWN MEMPHIS COMMISSION

<b>PROJECT TITLE</b>	Loews Hotel
<b>INDUSTRY</b>	Engineering / Construction
<b>DESCRIPTION</b>	A new 500-room convention center hotel on civic center plaza, with 30,000 SF of meeting space and a restaurant, located just north of the Crump building. The full project will also incorporate the historic police headquarters at 128 Adams.
<b>BUDGET</b>	>\$1 Million
<b>QUALIFICATIONS:</b>	License/Certification: Appropriate construction trade qualifications
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 12 months
<b>OTHER INFORMATION</b>	Contact Jaske Goff – 901-575-0582

# ECONOMIC DEVELOPMENT GROWTH ENGINE

Created in 2011 through a joint resolution of the Memphis City Council and the Shelby County Commission, Economic Development Growth Engine (EDGE) is the economic development agency for the City of Memphis and Shelby County Government. EDGE provides and coordinates public resources to drive economic development in Memphis and Shelby County. EDGE leverages the benefits of economic development incentive programs to foster public/private partnerships that create jobs, grow the economy, revitalize neighborhoods, attract investments, spark innovation, and encourage entrepreneurship.

## CONTACT US:

Email: [info@growth-engine.org](mailto:info@growth-engine.org)

Phone: (901) 341-2100

[www.growth-engine.org](http://www.growth-engine.org)

<b>PROJECT TITLE</b>	Central Lofts
<b>INDUSTRY</b>	Architecture & Engineering, Engineering/ Construction
<b>DESCRIPTION</b>	Central Junction, LLC, was awarded a 15-year Residential PILOT to construct 127 residential units and invest \$20,049,255 at 2601 Central Avenue. The project will consist of one 127,464 square foot apartment building containing an estimated 106 one-bedroom units, 21 two-bedroom units, and 149 off-street parking spaces, all within walking distance to the Fairground's, Children's Museum of Memphis, Liberty Bowl Memorial Stadium and other staples in center city Memphis. Projected MWBE Spending: \$4,653,819
<b>BUDGET</b>	>\$1 Million
<b>QUALIFICATIONS:</b>	N/A
<b>ESTIMATED RELEASE PERIOD:</b>	N/A
<b>OTHER INFORMATION</b>	For PILOT application and company's contact information visit <a href="http://www.growth-engine.org">www.growth-engine.org</a> . Once on our landing page, click the "projects" tab and then "project database".

## ECONOMIC DEVELOPMENT GROWTH ENGINE

<b>PROJECT TITLE</b>	Link Apartments Broad Avenue
<b>INDUSTRY</b>	Architecture & Engineering, Engineering/ Construction
<b>DESCRIPTION</b>	Grubb Management, LLC was awarded a 15-year Residential PILOT to construct approximately 350 apartment units at the intersection of Broad Avenue and Bingham Street. The project will consist of two four-story buildings (three stories visible from Broad Avenue) containing an estimated 31 studio apartments, 211 one-bedroom units, 108 two-bedroom units, and 377 off-street parking spaces. Projected MWBE Spending: \$14,145,315
<b>BUDGET</b>	>\$1 Million
<b>QUALIFICATIONS:</b>	N/A
<b>ESTIMATED RELEASE PERIOD:</b>	N/A
<b>OTHER INFORMATION</b>	For PILOT application and company's contact information visit <a href="http://www.growth-engine.org">www.growth-engine.org</a> . Once on our landing page, click the "projects" tab and then "project database".

<b>PROJECT TITLE</b>	United Parcel Service (UPS)
<b>INDUSTRY</b>	Architecture & Engineering, Engineering/ Construction
<b>DESCRIPTION</b>	United Parcel Service, Inc. was awarded a 15-year Jobs PILOT to enable the company to create 25 Net New Jobs and invest \$216,600,000 in the City of Memphis at 3675 New Swinnea Road. The PILOT will help facilitate construction of new combined air and ground sort facility. The total project investment includes an estimated \$81,600,000 in new construction and site improvements and \$135,000,000 in new personal property. Projected MWBE Spending: \$26,104,544
<b>BUDGET</b>	>\$1 Million
<b>QUALIFICATIONS:</b>	N/A
<b>ESTIMATED RELEASE PERIOD:</b>	N/A
<b>OTHER INFORMATION</b>	For PILOT application and company's contact information visit <a href="http://www.growth-engine.org">www.growth-engine.org</a> . Once on our landing page, click the "projects" tab and then "project database".



## ECONOMIC DEVELOPMENT GROWTH ENGINE

<b>PROJECT TITLE</b>	Hyosung Heavy Industries Corporation
<b>INDUSTRY</b>	Professional Services
<b>DESCRIPTION</b>	Hyosung Heavy Industries Corporation was awarded an 11-year Jobs PILOT to enable the company to create 131 Net New Jobs and invest \$102,972,646 in the City of Memphis at 2865 Riverport Road. Projected MWBE Spending: \$4,350,929
<b>BUDGET</b>	>\$1 Million
<b>QUALIFICATIONS:</b>	N/A
<b>ESTIMATED RELEASE PERIOD:</b>	N/A
<b>OTHER INFORMATION</b>	For PILOT application and company's contact information visit <a href="http://www.growth-engine.org">www.growth-engine.org</a> . Once on our landing page, click the "projects" tab and then "project database".

<b>PROJECT TITLE</b>	Excel Inc. dba DHL Supply Chain
<b>INDUSTRY</b>	Architecture & Engineering, Engineering/ Construction
<b>DESCRIPTION</b>	Exel Inc. d/b/a DHL Supply Chain (USA) was awarded a 7-year Expansion PILOT to enable the company to retain 105 jobs and invest \$20,754,228 in the City of Memphis at 6200 Global Drive. The project investment includes \$4,500,000 for tenant improvements and \$7,854,553 in new personal property. Projected MWBE Spending: \$1,478,380
<b>BUDGET</b>	>\$1 Million
<b>QUALIFICATIONS:</b>	N/A
<b>ESTIMATED RELEASE PERIOD:</b>	N/A
<b>OTHER INFORMATION</b>	For PILOT application and company's contact information visit <a href="http://www.growth-engine.org">www.growth-engine.org</a> . Once on our landing page, click the "projects" tab and then "project database".

## ECONOMIC DEVELOPMENT GROWTH ENGINE

<b>PROJECT TITLE</b>	Raymond James
<b>INDUSTRY</b>	Architecture & Engineering, Engineering/ Construction
<b>DESCRIPTION</b>	Raymond James and Associates, Inc. was awarded an eight-year Jobs PILOT to enable the company to create 100 Net New Jobs and invest \$23,608,000 in the City of Memphis. The total project investment includes \$15,839,000 for renovation of existing structures and \$7,769,000 for new personal property at 1100 Ridgeway Loop and 889 Ridge Lake Boulevard. Projected MWBE Spending: \$4,445,516
<b>BUDGET</b>	>\$1 Million
<b>QUALIFICATIONS:</b>	N/A
<b>ESTIMATED RELEASE PERIOD:</b>	N/A
<b>OTHER INFORMATION</b>	For PILOT application and company's contact information visit <a href="http://www.growth-engine.org">www.growth-engine.org</a> . Once on our landing page, click the "projects" tab and then "project database".

<b>PROJECT TITLE</b>	AutoZone Parts Inc.
<b>INDUSTRY</b>	Architecture & Engineering, Engineering/ Construction
<b>DESCRIPTION</b>	AutoZone Parts Inc. was awarded a 15-year Jobs PILOT to encourage the company to create 130 Net New Jobs and invest \$145,488,960 in the City of Memphis. The project investment includes \$3,100,000 for renovations to 100-110 South Front, and \$139,472,160 for new personal property to be located at both 100-110 South Front Street and 123 South Front Street. Projected MWBE Spending: \$1,390,287
<b>BUDGET</b>	>\$1 Million
<b>QUALIFICATIONS:</b>	N/A
<b>ESTIMATED RELEASE PERIOD:</b>	N/A
<b>OTHER INFORMATION</b>	For PILOT application and company's contact information visit <a href="http://www.growth-engine.org">www.growth-engine.org</a> . Once on our landing page, click the "projects" tab and then "project database".

# MEMPHIS AREA TRANSIT AUTHORITY

The Memphis Area Transit Authority (MATA) is the public transportation provider for the Memphis area. As one of the largest public transit operators in the state of Tennessee, MATA transports customers in the City of Memphis and parts of Shelby County on fixed-route buses, paratransit vehicles and vintage rail trolleys. The system is governed by a policy board appointed by the City Mayor and approved by the Memphis City Council.

## CONTACT US:

Memphis Area Transit Authority (MATA)  
1370 Levee Rd.  
Memphis, TN 38108  
Phone: (901) 722-7100  
[www.matatransit.com](http://www.matatransit.com)

<b>PROJECT TITLE</b>	Memphis Innovation Corridor BRT construction
<b>INDUSTRY</b>	Engineering/ Construction, Goods Supplies & Non-Professional Services
<b>DESCRIPTION</b>	MATA will contract with firms from various (primarily construction related areas) to improve Memphis Innovation Corridor BRT
<b>BUDGET</b>	\$250,000-\$500,000
<b>QUALIFICATIONS:</b>	N/A
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 12 months
<b>OTHER INFORMATION</b>	N/A





# MEMPHIS AREA TRANSIT AUTHORITY

<b>PROJECT TITLE</b>	Purchase and installation of Super Stop shelters on Cleveland Avenue
<b>INDUSTRY</b>	Engineering/ Construction
<b>DESCRIPTION</b>	MATA will purchase bus shelters for upgrades, repair, and installation
<b>BUDGET</b>	\$50,000-\$250,000
<b>QUALIFICATIONS:</b>	N/A
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 12 months
<b>OTHER INFORMATION</b>	N/A

<b>PROJECT TITLE</b>	Infrastructure improvements along the Riverfront and Main Street lines
<b>INDUSTRY</b>	Architecture & Engineering, Engineering/ Construction
<b>DESCRIPTION</b>	MATA will contract with firms from various (primarily construction related) to improve Riverfront and Main Street lines for usage-
<b>BUDGET</b>	\$250,000-\$500,000
<b>QUALIFICATIONS:</b>	N/A
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 12 months
<b>OTHER INFORMATION:</b>	N/A

# MEMPHIS AREA TRANSIT AUTHORITY

<b>PROJECT TITLE</b>	Various MATA facility improvements
<b>INDUSTRY</b>	Engineering/ Construction
<b>DESCRIPTION</b>	MATA will repair and to perform the upkeep and maintenance of facilities- this include the potential facilities (Hudson, American Way, Airways Terminals, maintenance and administration locations-Levee Road)
<b>BUDGET</b>	\$250,000-\$500,000
<b>QUALIFICATIONS:</b>	N/A
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 12 months
<b>OTHER INFORMATION</b>	N/A

<b>PROJECT TITLE</b>	Purchase 10 electric buses
<b>INDUSTRY</b>	Goods Supplies & Non-Professional Services
<b>DESCRIPTION</b>	MATA will purchase 10 electric buses to upgrade service
<b>BUDGET</b>	>\$1 Million
<b>QUALIFICATIONS:</b>	N/A
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 12 months
<b>OTHER INFORMATION:</b>	N/A

# MEMPHIS AREA TRANSIT AUTHORITY

<b>PROJECT TITLE</b>	Purchase and installation of Electric Bus Charging Stations
<b>INDUSTRY</b>	Professional Services, Architecture & Engineering, Engineering/ Construction, Goods Supplies & Non-Professional Services
<b>DESCRIPTION</b>	MATA will contract with firms to install, purchase and installation of Electric Bus Charging Stations throughout Shelby County__
<b>BUDGET</b>	\$500,000-\$1 Million
<b>QUALIFICATIONS:</b>	N/A
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 12 months
<b>OTHER INFORMATION</b>	N/A

<b>PROJECT TITLE</b>	Purchase up to 20 revenue vehicles for MATAPlus
<b>INDUSTRY</b>	Goods Supplies & Non-Professional Services
<b>DESCRIPTION</b>	MATA will purchase vehicles for usage in the paratransit service area (MATAPlus
<b>BUDGET</b>	\$250,000-\$500,000
<b>QUALIFICATIONS:</b>	N/A
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 12 months
<b>OTHER INFORMATION:</b>	N/A

# MEMPHIS AREA TRANSIT AUTHORITY

<b>PROJECT TITLE</b>	Purchase up to 12 service vehicles
<b>INDUSTRY</b>	Goods Supplies & Non-Professional Services
<b>DESCRIPTION</b>	MATA will purchase vehicles for various usage by staff conducting MATA business
<b>BUDGET</b>	\$250,000-\$500,000
<b>QUALIFICATIONS:</b>	N/A
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 12 months
<b>OTHER INFORMATION</b>	N/A



# TENNESSEE VALLEY AUTHORITY

<b>PROJECT TITLE</b>	TVA, Allen Fossil Site, Interim Response Action (IRA) Groundwater Treatment System
<b>INDUSTRY</b>	Construction
<b>DESCRIPTION</b>	The IRA design elements for a functional groundwater treatment system includes extraction wells, a conveyance system, equalization tank, treatment plant, and site modifications.
<b>BUDGET</b>	\$20.0 M
<b>QUALIFICATIONS:</b>	Must meet all applicable City and State contractor requirements, have seven years of construction experience, must be licensed and bonded, and have an active business license with the City of Memphis.
<b>ESTIMATED RELEASE PERIOD:</b>	Aug-20
<b>OTHER INFORMATION</b>	The Scope of Work for this phase of the project is to construct IRA components except the Extraction Wells and to operate the IRA. The successful bidder will furnish the labor, equipment, and materials necessary to complete the construction indicated in the Contract Documents. The successful bidder will furnish the labor, chemicals and materials necessary to operate the extraction well pumps and Treatment Plant components.

# MEMPHIS SHELBY COUNTY AIRPORT

<b>PROJECT TITLE</b>	Owner-Controlled Insurance Program
<b>INDUSTRY</b>	Professional Services
<b>DESCRIPTION</b>	Program Administration of MSCAA's Owner Controlled Insurance Program (OCIP)
<b>BUDGET</b>	N/A
<b>QUALIFICATIONS:</b>	License/Certification: Insurance Brokerage & Shelby County, TN, business license
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 6 months
<b>OTHER INFORMATION</b>	

<b>PROJECT TITLE</b>	Janitorial Services
<b>INDUSTRY</b>	Goods Supplies & Non-Professional Services
<b>DESCRIPTION</b>	Janitorial services at Memphis International Airport
<b>BUDGET</b>	N/A
<b>QUALIFICATIONS:</b>	Shelby County, TN, business license
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 6 months
<b>OTHER INFORMATION:</b>	



## MEMPHIS SHELBY COUNTY AIRPORT

<b>PROJECT TITLE</b>	Glycol Management Program – Control Facility Construction
<b>INDUSTRY</b>	Engineering/ Construction
<b>DESCRIPTION</b>	The scope of work generally consists of the construction of a Glycol De-Ice facility and tower. The facility will include office areas, meeting room, storage areas, a break room, restrooms, vehicle maintenance bays and an observation tower. Efforts will include site work and building construction.
<b>BUDGET</b>	N/A
<b>QUALIFICATIONS:</b>	License/Certification: TN Contractor License(s)
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 12 months
<b>OTHER INFORMATION</b>	Possible Federal Grant Funding

<b>PROJECT TITLE</b>	Obstruction Clearing – South of MEM Airfield
<b>INDUSTRY</b>	Engineering/ Construction
<b>DESCRIPTION</b>	The scope of work generally consists of the design of tree removal on airport property south of Shelby Drive. Efforts will include tree clearing, grubbing, erosion control, temporary stabilization, and permanent stabilization.
<b>BUDGET</b>	N/A
<b>QUALIFICATIONS:</b>	License/Certification: TN Contractor License(s)
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 12 months
<b>OTHER INFORMATION:</b>	Federal Grant Funding

# TURNER CONSTRUCTION COMPANY

<b>PROJECT TITLE</b>	University of Memphis Indoor Practice Facility
<b>INDUSTRY</b>	Engineering/ Construction
<b>DESCRIPTION</b>	The Project consists of the construction of a new building for the University of Memphis. Work includes the second phase of upgrades to the University of Memphis football facilities, and includes an 80,000-sq.ft. In-door football practice facility. It includes site work, exterior and interior construction, new plumbing, fire Protection, HVAC, electrical, site utilities, landscaping, irrigation and site lighting for the new building.
<b>BUDGET</b>	>\$1 Million
<b>QUALIFICATIONS:</b>	License/Certification: Contractors License No. 3538
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 3 months
<b>OTHER INFORMATION</b>	

<b>PROJECT TITLE</b>	Le Bonheur CVICU Expansion
<b>INDUSTRY</b>	Construction
<b>DESCRIPTION</b>	Turner is providing construction services to deliver a 42,000 sf addition that will include 29 pediatric CVICU rooms, an MRI Guided Cath Laboratory, medical staff stations and administrative offices.
<b>BUDGET</b>	>\$1 Million
<b>QUALIFICATIONS:</b>	
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 6 months
<b>OTHER INFORMATION:</b>	Expecting a 28% MWBE participation requirement.

# TURNER CONSTRUCTION COMPANY

<b>PROJECT TITLE</b>	Shelby County Health Department
<b>INDUSTRY</b>	Engineering/ Construction
<b>DESCRIPTION</b>	The Project consists of the construction of a new building for the Shelby County Health Department. Work includes demolition, site work, exterior and interior construction and new Plumbing, Fire Protection, HVAC, Electrical and Communications systems. Work includes demolition of the existing auditorium building located to the west of the current Shelby County Health Department building, site work, site utilities, landscaping, irrigation and site lighting for the new building and construction of the new Shelby County Health Department building.
<b>BUDGET</b>	>\$1 Million
<b>QUALIFICATIONS:</b>	
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 12 months
<b>OTHER INFORMATION</b>	

<b>PROJECT TITLE</b>	Memphis Sports & Events Complex
<b>INDUSTRY</b>	Construction
<b>DESCRIPTION</b>	MSEC is a new 210,000sf indoor sports facility and complex that includes an indoor track for track and field events, 8 indoor basketball/volleyball courts, and seating for 3,500 spectators.
<b>BUDGET</b>	>\$1 Million
<b>QUALIFICATIONS:</b>	
<b>ESTIMATED RELEASE PERIOD:</b>	Within next 6 months
<b>OTHER INFORMATION:</b>	Expecting a 28% MWBE participation requirement.

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### Sponsors





# Neighborhood Emergency Economic Development (NEED) Grant



The coronavirus pandemic has adversely affected small businesses everywhere and especially in our most vulnerable neighborhoods. The EDGE Neighborhood Emergency Economic Development (NEED) Grant was created to provide relief to neighborhood-serving businesses in our city's most distressed areas. Grants of up to \$10,000 will be made to businesses located in, or adjacent or contiguous to New Markets Tax Credit Eligible Census Tracts throughout the City of Memphis that have experienced at least a 25% loss in revenue as a result of COVID-19.

## ELIGIBLE USES

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Funds may be used for essential working capital such as rent or mortgage payments, payroll, supplier and vendor payments, insurance and utilities based on the budget presented with application based on the following provisions.

- Businesses that remain open with a 25% or more reduction in revenue and have a plan for 90 days of continuous future operation may qualify for between \$5,000 and \$10,000.
- Businesses that are temporarily closed due to COVID-19 but have a plan for reopening within 90 days may qualify for up to \$5,000.

## PROGRAM ELIGIBILITY

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- Locally-owned businesses in operation with proper licenses and permits prior to March 1, 2019 and in continuous operation through March 1, 2020.
- Must demonstrate a 25% or greater loss of revenue due to COVID-19
- Located in, or adjacent or contiguous to a New Markets Tax Credit Qualified Census Tract within the City of Memphis
- Annual revenue more than \$25,000 and less than \$1,000,000
- Must be current on all City of Memphis and Shelby County Property Taxes or have an approved payment plan in place
- Preference will be given to projects that directly benefit their neighborhood.
- EDGE will waive the requirement that businesses be operational for at least one year for ICED Loan recipients.

***For a full list of ineligible businesses, go to [growth-engine.org](https://growth-engine.org).***

## ADDITIONAL ASSISTANCE

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To provide more comprehensive assistance to eligible businesses, EDGE is partnering with the Tennessee Small Business Development Center at Southwest Tennessee Community College (TSBDC) which will provide assistance in completing the NEED Grant application and work with the business to identify resources and business survival and recovery strategies. As part of the NEED Grant application, businesses must have registered for advising and received an initial assessment from the TSBDC. EDGE may accept verification of comparable business assessment and counseling from The City of Memphis Office of Diversity & Compliance, Communities Unlimited, Epicenter or another recognized small business assistance agency.

phone: 901.341.2100  
email: [info@growth-engine.org](mailto:info@growth-engine.org)

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